

Please review the product specific matrix for additional COVID-19 related interim guidance and requirements.

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Topic	Conventional Loan Policy Overview	FNMA	HomeReady	FMHLC	Home Possible	
Temporary Buydowns	Not Permitted	X	X	x	x	
Borrower Eligibility	 Loans closing in the name of a trust must meet one of the residency statuses defined in the Residency and Eligibility Guide Loans must meet the requirements of the Residency and Eligibility Guide 	x	x	x	x	
	Desktop Underwriter (DU) with 'Approve/Eligible' finding is required	x	x			
AUS and Underwriting	Loan Prospect Advisor (LPA) with LPA 'Accept' recommendation is required			x	x	
	Manual underwriting is not permitted	x	X	x	х	
Minimum Credit Score	inimum Credit Score Minimum 620 x					
Non-Traditional Credit	n-Traditional Credit Use of non-traditional credit is not acceptable					
Liabilities	Follow Freddie Mac requirements defined in future revision of Seller Guide dated 01/02/2020 as announced in Freddie Mac Bulletin 2019-20			x	х	
Employment/Income Verification	Transcript Requirements: Tax transcripts are required in the following circumstances: When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below: Self-employment income Rental Income Other Income Sources (i.e. Dividend Interest, Capital Gains, Alimony etc.) When a written VOE form 1005 is used as standalone income verification Employment by family members When amended tax returns have been filed, tax transcripts are required and must support the amended income					
	A 4506-C form is required to be signed at closing for all transactions	X	X	x	X	



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Topic	Topic Conventional Loan Policy Overview							
Rental Income	When purchasing or refinancing a 2-4 unit primary residence or a 1-4 unit investment property, the borrower must currently own a primary residence in order to use rental income from the subject property for qualifying purposes	x	x					
Income Limits	Lender must attempt to verify all income listed on the Uniform Residential Loan Application. Any discrepancies, including underreported income, must be corrected and submitted to the AUS. All reported income that is verified and meets the criteria for stable monthly income must be used to qualify the borrower.		x		x			
	Income eligibility will be determined by the Loan Product Advisor findings				x			
Ineligible Products	eligible Products HomeStyle Renovation Mortgages/Energy Mortgages Construction to Perm Mortgages; Single Close Transactions; One-Time Close Mortgages Temporary Buydowns Interest Only Loan Program							
Ineligible Properties	Manufactured Homes Co-ops Group Homes	x	x	x	x			
	Community Land Trusts	x	X	x	х			
	Lakeview will require successful UCDP Submission Summary Reports (SSRs) from both Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the recently added proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Fannie Mae will not accept appraisals from the identified appraiser or supervisory appraiser as applicable.	x	х	x	x			
Appraisals	Loans in disaster impacted areas - see Bayview Lakeview Loan Servicing Disaster Guide for re-inspection requirements	х	x	x	х			
	Appraisal Condition Rating of a C5/C6 or a Quality Rating of Q6 is not permitted	x	х					
Condominiums/PUDs	PERS Approval is not permitted	х	x					



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Topic Conventional Loan Policy Overview										
Geographic Restriction	Properties located outside of the United States or in a Territory, Province or Commonwealth; including, but not limited to properties in Guam, Puerto Rico, the Virgin Islands, the Commonwealth of the Northern Mariana Islands or American Samoa are not permitted	n Guam, Puerto Rico, the Virgin Islands, the Commonwealth of the Northern Mariana Islands or American $\begin{vmatrix} \mathbf{x} & \mathbf{x} \end{vmatrix}$								
High Cost Loans	Lakeview will not purchase High Cost Loans	x	x	x	х					
Down Payment & Closing Cost Assistance	Down payment and closing cost assistance subordinate financing is not permitted x									
Seasoning Requirements	Loans must not be aged more than 45 days from the loan closing date until the time the loan is delivered to Lakeview for purchase. This includes the date the credit and closing file is received and the loan is eligible for purchase. All loans must be purchased by Lakeview within 60 days of the note date.	x	x	x	x					
Mostgogo Ingurance	Reduced MI is not permitted	х	x							
Mortgage Insurance	Custom MI not permitted				х					
Escrow Waivers	 Tax and insurance escrows are required on all loans greater than 80% loan to value (LTV) with the exception of California where state law prescribes escrows are not required on loans less than 90% LTV Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood 									



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Topic	Topic Government Loan Policy Overview									
Max Loan Amount	Maximum loan amount is \$1,500,000			x	x					
Occupancy	Owner Occupied Primary Residences only	х	х		х					
Cash Out	90% LTV			х						
Eligible Products/Terms	Fixed Rate Only Terms Greater Than 15 up to 30 Years Safe Harbor Only Non-Credit Qualifying Only				x					
Temporary Buydowns	Not permitted	х	х	х	х	x				
	FHA 203K Good Neighbor Next Door (GNND) HUD \$100 Down with Repair Escrows Section 184 Indian Home Loan Guarantee, Section 248 Insured Mortgages on Indian Land Section 247 Hawaiian Home Lands Program	х	х							
Ineligible Products	Rural Energy Plus Streamlined Refinance/Streamlined-Assist Rural Refinance Pilot Section 502 Rural Pilot Section 504 Repair Pilot Single Close Construction					х				
	Loans for Alteration and Repair Supplement Loans Native American Direct Loan Program			x						
	Credit Qualifying VA IRRRLs				x					



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Topic	Government Loan Policy Overview	FHA	FHA Streamlline	VA	VA IRRRL	USDA			
Borrower Eligibility	 Loans closing in the name of a trust must meet one of the residency statuses defined in the Residency and Eligibility Guide Loans must meet the requirements of the Residency and Eligibility Guide 	x	х	х	x	x			
	Employees, Principals or Owners or Lakeview Third Party Originators are not eligible					х			
	DU 'Approve/Eligible' or LPA 'Accept' is required	х		х					
	All loans must be submitted through GUS and receive an "Accept/Eligible" finding "Accept/Unable to Determine" findings are permitted when GUS cannot find the property					x			
AUS and Underwriting	Manual underwriting is not permitted			x		x			
	Manual underwriting is permitted in cases where the loan received an 'Approve/Eligible' finding but requires a downgrade due to additional information not considered in the DU decision that affects the overall insurability or eligibility of the loan. Subject to the following requirements: • Min 640 Credit Score • Max 43% DTI	x							
	FHA 620 Purchase 580 Refinance	х							
	FHA Streamline 620 (credit qualifying and non-credit qualifying)		х						
Minimum Credit Score	 VA 620 o Minimum 680 for loan amounts > \$1,000,000 and ≤ \$1,500,000 			х					
	 VA IRRRL 640 o Minimum 680 for loan amounts > \$1,000,000 and ≤ \$1,500,000 				x				
	• USDA 640					х			



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Topic	Government Loan Policy Overview	FHA	FHA Streamlline	VA	VA IRRRL	USDA		
	Private Party VOM/VOR as a standalone document is not permitted If a mortgage is not reported to the credit bureau, 12 months cancelled checks are required to document the payment history.			x		x		
	Use of non-traditional credit is not acceptable	x	х	x		x		
Credit Requirements	For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 bankruptcies, the applicant must obtain written permission from the credit agency or bankruptcy court/trustee, as applicable, to enter into the mortgage transaction. If permission is not obtained, the loan is ineligible					х		
	 0x30x6 payment history is required on the underlying mortgage being refinanced, must be verified using one of the following: A credit report that clearly shows the payment history, OR; A credit bureau supplement that clearly identifies all payments made in that timeframe, OR; Servicer payment history/ledger documenting all payments. The new loan cannot refinance an existing loan that is currently 30 days past due 				x			
	VOEs as a stand-alone document are not acceptable					х		
Employment/ Income Verification	Tax Transcripts are required in the following circumstances: When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below: Self-employment income Rental income Other income sources (i.e. Dividend, Interest, Capital Gains, Alimony, etc.) When a written VOE, form 1005, is used as a standalone income verification Employment by Family Members When amended tax returns have been filed, tax transcripts are required and must support the amended income	x	X (credit qualifying	x				
	A 4506-C form is required to be signed at closing for all transactions	x	х	x				



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Topic	Government Loan Policy Overview	FHA	FHA Streamlline	۸۸	VA IRRRL	USDA			
	For future income, paystubs are required prior to the purchase by Lakeview			х		х			
	For Non-self-employed borrowers the verbal verification of employment must be completed within <u>10 business days</u> prior to the note date.			х					
	For self-employed borrowers, a verification of the current existence of the Borrower's business no more than 120 calendar days prior to the Note Date must document the loan file								
Down Payment & Closing Cost Assistance	Down payment and closing cost assistance subordinate financing is not permitted					х			
Assets	VOD (Verification of Deposit) as a stand-alone document is not permitted					х			
Ineligible Properties	Manufactured Homes Co-ops Group Homes	x	х	x	x	х			
	Geodesic Domes	х	х	х		x			
Property Flipping	When the Purchase Agreement is executed within 90 days of the prior acquisition by the seller and appreciation is over 20% of the seller's acquisition cost, a second appraisal is needed					х			
Renegotiated Purchase Agreements Purchase agreements renegotiated after the completion of the appraisal that increases the sales price are only according circumstances: • The sales price adjustment is due to price overruns that impact the tangible value of the property on a new coupdated appraisal must be obtained to verify the value of the modifications. • A renegotiation of only seller paid closing costs and/or prepaids occurs where seller paid closing costs/prepaid and customary for the market and supported by comparables on the appraisal report.				x		x			



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Topic	Government Loan Policy Overview	FHA	FHA Streamlline	VA	VA IRRRL	USDA		
Recently Listed Properties	Refinances: properties that are listed for sale within 90 days of the disbursement date of the new mortgage loan, are ineligible for sale to Lakeview					х		
Appraisals	Loans in disaster impacted areas - see Bayview Lakeview Loan Servicing Disaster Guide for re-inspection requirements.	х	x	x	x	х		
Geographic Restrictions	Properties located outside of the United States or in a Territory, Province or Commonwealth; including, but not limited to properties in Guam, Puerto Rico, the Virgin Islands, the Commonwealth of the Northern Mariana Islands or American Samoa are not permitted	x	x	x	x	x		
High Cost Loans	Lakeview will not purchase High Cost Loans	x	x	x	x	х		
Escrow Waivers	Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans.			х	х			
	Loans must not be aged more than 45 days from the loan closing date until the time the loan is delivered to Lakeview for purchase. This includes the date the credit and closing file is received and the loan is eligible for purchase. All loans must be purchased by Lakeview within 60 days of the note date.	х	x	x	x	x		
Seasoning Requirements	 FHA Cash-Out Refinance Transactions: On the date of the FHA case number assignment: The Borrower must have made at least six consecutive monthly payments on the FHA-insured Mortgage that is being refinanced, beginning with the payment made on the first payment due date; and At least six full months must have passed since the first payment due date of the Mortgage that is being refinanced; and If the borrower assumed the Mortgage that is being refinanced, they must have made six consecutive payments since the time of assumption 	х						



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Topic	Government Loan Policy Overview	FHA	FHA	VA	VA IRRRL	USDA		
	 FHA Streamline Refinance Transactions: On the date of the FHA case number assignment: The Borrower must have made at least six consecutive monthly payments on the FHA-insured Mortgage that is being refinanced, beginning with the payment made on the first payment due date; and If the Borrower assumed the Mortgage that is being refinanced, they must have made six consecutive payments since the time of assumption. 		x					
	VA Cash-Out Refinance Transactions: • The Borrower must have made at least six consecutive monthly payments on the Mortgage that is being refinanced, beginning with the payment made on the first payment due date; and • At least six full months must have passed since the first payment due date of the Mortgage that is being refinanced; and • The note date of the new refinance loan must be on, or after, the later of the date on which the borrower has made at least six consecutive monthly payments in the month due on the loan being refinanced; and the date that is greater than 210 days after the first payment due date of the loan being refinanced. • If the Borrower assumed the Mortgage that is being refinanced, they must have made six consecutive payments since the time of assumption. • (GNMA Requirement) For mortgages that have been modified, the Note date of the refinanced loan must be on, or after, the later of: • the date on which the borrower has made at least six consecutive monthly payments on the modified loan being refinanced; and • the date that is greater than 210 days after the first payment due date listed on the modification agreement			x				
	 VA Interest Rate Reduction Refinance (IRRRL) If the borrower assumed the Mortgage that is being refinanced, they must have made six consecutive payments since the time of assumption (GNMA Requirement) For mortgages that have been modified, the Note date of the refinanced loan must be on, or after, the later of: the date on which the borrower has made at least six consecutive monthly payments on the modified loan being refinanced; and the date that is greater than 210 days after the first payment due date listed on the modification agreement 				x			



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Topic	Government Loan Policy Overview	FHA	FHA	۸۸	VA IRRRL	USDA		
Special Restrictions	 Payment Increasing: Not permitted. The principal and interest payment on an IRRRL must be less than the principal and interest payment on the loan being refinanced Interest Rate Decrease Requirement: The interest rate of the new loan must be at least 0.5% below the prior interest rate 				х			
Additional Requirements	Copy of the prior note or loan modification				х			



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				Version Control
Author		Section	Date	Update
DH			03.11.19	Updated Correspondent Program Overlay Matrix
AM		All	07.25.19	Reorganized topic sequence Added columns for HomeReady and Home Possible
AM	Conventional	Borrower Eligibility	07.25.19	Added Non-Occupant Co-Borrower/Co-Signer – not permitted (Lakeview No MI)
AM	Conventional	Employment/Income Verification	07.25.19	Added Transcripts required: When amended tax returns have been filed, tax transcripts are required and must support the amended income
AM	Conventional	Ineligible Products	07.25.19	Added Construction to Perm Mortgages; Single Close Transactions Temporary Buydowns
AM	Conventional	Appraisals	07.25.19	Added Appraisal Condition rating of a C5/C6 or Quality Rating of Q6 is not permitted
AM	Conventional	Escrow Waivers	07.25.19	Added Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans (Lakeview No MI)
AM	Government	Ineligible Products	07.25.19	Added Section 247 Hawaiian Home Lands Program (FHA) Rural Energy Plus, Streamlined Refinance/Streamlined-Assist, Rural Refinance Pilot (USDA)
АМ	Government	Employment/Income Verification	07.25.19	Removed Transcript requirement for commissioned income borrowers Added Transcript requirement for when amended tax returns have been filed, tax transcripts are required and must support the amended income
AM	Government	AUS and Underwriting	08.28.19	Added "Accept/Unable to Determine" findings are permitted when GUS cannot find the property
AM	Government	State Restrictions	09.24.19	Removed: Transactions in the State of Texas subject to 50(a)(6) are not permitted
AM	Conventional	Mortgage Insurance	09.27.19	Added: HomeReady – Reduced MI not permitted Added: HomePossible – Custom MI not permitted
AM	Conventional	Employment/Income Verification	09.27.19	Removed Overlay: W2/W9 transcripts will not be required for a borrower when all income for that borrower is derived from W2 wage earner and/or 1099 fixed income sources
AM	Conventional	Liabilities	12.12.19	Added section • Follow Freddie Mac requirements defined in future revision of Seller Guide dated 01/02/2020 as announced in Freddie Mac Bulletin 2019-20
AM	Conventional	DTI	12.12.19	LPA Only: Follow Freddie Mac requirements defined in future revision of the Seller Guide dated 01/02/2020 as announced in the Freddie Mac Bulletin 2019-20



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AM	Conventional	Rental Income	12.12.19	Added section When purchasing a 2-4 unit primary residence or a 1-4 unit investment property, the borrower must currently own a primary residence in order to use rental income from the subject property for qualifying purposes
АМ	Conventional	Employment/Income Verification	12.12.19	Removed Borrowers purchasing an investment property using rental income to qualify must own a primary residence. The following additional requirements must be met with the purchase of a new investment property or conversion of a primary residence to an investment property: If borrower does not have a minimum of one year of investment property management experience, then the rental income is only permitted to offset the amount of principal, interest, taxes and insurance (PITI) of the new investment property. Excess rental income cannot be added to the borrower's gross monthly income to qualify.
AM	Conventional	Income Limits	12.12.19	Added Income eligibility will be determined by the Loan Product Advisor findings
AM	Conventional	Appraisals	12.12.19	 Modified from Appraisal Condition rating of a C5 Appraisal Condition Rating of a C5/C6 or a Quality Rating of Q6 is not permitted
AM	Conventional	State Restrictions	12.12.19	Removed section Transactions in the State of Texas subject to 50(a)(6) are not permitted
АМ	Government	Ineligible Products	12.12.19	Added Section 248 Insured Mortgages on Indian Land Section 502 Rural Pilot Section 504 Repair Pilot Single Close Construction
AM	Conventional	Employment/Income Verification	01.09.20	Added For borrowers in the military, a military Leave and Earnings Statement [LES], dated within 30 days prior to the note date, is acceptable in lieu of a verbal verification of employment
DH	Conventional	Rental Income	03/19/20	Revised rental income overlay to include refinance transactions
DH	Conventional & Government	COVIP-19 Guidance	04/13/20	Added reference to individual product matrices for COVID-19 guidance and requirements.
DH	Government	Credit	05/11/20	 USDA - Added For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 bankruptcies, the applicant must obtain written permission from the credit agency or bankruptcy court/trustee, as applicable, to enter into the mortgage transaction. If permission is not obtained, the loan is ineligible.
DH	Conventional	No MI	11/09/20	Removed No MI column and all rows specific to No MI product
DH	Government	Max Loan Amount	11/09/20	Added VA IRRRL Max Loan Amount \$1,000,000
DH	Government	Occupancy	11/09/20	Added VA IRRRL Owner Occupied Primary Residence Only
DH	Government	Buydowns	11/09/20	Added VA IRRRL - Buydowns Not Permitted



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DH	Government	Borrower Eligibility	11/09/20	Added VA IRRRL to Residency Status
DH	Government	Eligible Products/Terms	11/09/20	Added VA IRRRL Fixed Rate Only Terms Greater Than 15 up to 30 Years Safe Harbor Only Non-Credit Qualifying Only
DH	Government	Ineligible Products	11/09/20	Added VA IRRRL Credit Qualifying VA IRRRLs
DH	Government	Minimum Credit Score	11/09/20	Added VA IRRRL Minimum 640 FICO
DH	Government	Credit Requirements	11/09/20	Added VA IRRRL • 0x30x6 payment history is required on the underlying mortgage being refinanced, must be verified using one of the following: • A credit report that clearly shows the payment history, OR; • A credit bureau supplement that clearly identifies all payments made in that timeframe, OR; • Servicer payment history/ledger documenting all payments. • The new loan cannot refinance an existing loan that is currently 30 days past due
DH	Government	Ineligible Properties	11/09/20	Added VA IRRRL Manufactured Homes Co-ops Group Homes
DH	Government	Geographic Restrictions High Cost Loans Escrow Waivers Appraisals - Disaster Impacted Areas	11/09/20	Added VA IRRRL
DH	Government	Seasoning Requirements	11/09/20	Added VA IRRRL If the borrower assumed the Mortgage that is being refinanced, they must have made six consecutive payments since the time of assumption
DH	Government	Special Restrictions	11/09/20	Added VA IRRRL Payment Increasing: O Not permitted. The principal and interest payment on an IRRRL must be less than the principal and interest payment on the loan being refinanced Interest Rate Decrease Requirement: O The interest rate of the new loan must be at least 0.5% below the prior interest rate
DH	Government	Additional Requirements	11/09/20	Added VA IRRRL Copy of the prior note or loan modification
DH	Conventional & Government	Employment/Income Verification	12/23/20	A 4506-C or 4506-T form is required to be signed at closing for all transactions; however, all notes dated on 3/1/21 or after will require the 4506-C to be signed at closing
DH	Conventional & Government	Employment/Income Verification	02/18/21	A 4506-C or 4506-T form is required to be signed at closing for all transactions; however, all loans delivered to Lakeview on or after 2/18/2021 will require the 4506-C form to be signed at closing.



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DH	Government	Maximum Loan Amount - VA Standard and VA IRRRL	02/18/21	Updated maximum loan amount to \$1,500,000
DH	Government	Minimum FICO – VA Standard and IRRRL	02/18/21	Updated minimum FICO to 680 for loan amounts > \$1,000,000 and ≤ \$1,500,000
MM	Header	Logo	06/01/21	Updated Lakeview Logo
MM	Conventional	Max Loan Amount	08/19/21	Removed Maximum Loan Amount is \$1,000,000
MM	Government	Max Loan Amount	08/19/21	Removed Maximum Loan Amount is \$1,000,000
ММ	Government	Seasoning Requirements for VA Cash-out Refinance For VA IRRRL	08/19/21	(GNMA Requirement) For mortgages that have been modified, the Note date of the refinanced loan must be on, or after, the later of:
MM	Conventional	Minimum Credit Score	08/16/21	added FNMA and FNMA HomeReady to Minimum Credit Score 620 overlay
MM	Conventional	Employment/Income Verification	11/24/21	Removed Freddie Mac Loan overlay: For borrowers in the military, a military Leave and Earnings Statement [LES], dated within 30 days prior to the note date, is acceptable in lieu of a verbal verification of employment
AS	Government	Minimum FICO Score	05/09/22	Bifurcated the minimum FICO score for FHA into: 620 Purchase 580 Refinance
AS	Conventional	Borrower Eligibility	10/21/22	Clarified: Loans must meet the requirements of the Residency and Eligibility Guide
AS	Government	Seasoning Requirements	10/21/22	Updated language to be consistent with GNMA's requirements: Prior: The note date of the new refinance loan occurs no earlier than 210 days after the first monthly payment was made on the prior Mortgage that is being refinanced Updated: The note date of the new refinance loan must be on, or after, the later of the date on which the borrower has made at least six consecutive monthly payments in the month due on the loan being refinanced; and the date that is greater than 210 days after the first payment due date of the loan being refinanced
ММ	Government	Employment/ Income Verification	10/21/22	Updated S/E Verification of Business Existence (VVOE) from 30 calendar days to 120 calendar days



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