

# CalHFA CONVENTIONAL PROGRAM MATRIX



The CalHFA Conventional Program is a partnership program between Lakeview Loan Servicing and the California Housing Finance Agency with the goal of assisting more Californians to have a place to call home.



Red indicates a change from previous matrix.

Overlays to Fannie Mae guidelines are underlined and in italics

| CalHFA Conventional Program |            |                            |                                 |                                    |  |  |
|-----------------------------|------------|----------------------------|---------------------------------|------------------------------------|--|--|
|                             | Fixed Rate |                            |                                 |                                    |  |  |
|                             | Purchase   |                            |                                 |                                    |  |  |
| Occupancy Number of Units   |            | Maximum<br>LTV/CLTV/HCLTV  | FICO                            | DTI <sup>3</sup>                   |  |  |
| Primary Residence           | 1 Unit SFR | 97% <sup>1, 2</sup> / 105% | ≤ 80% AMI: 660<br>>80% AMI: 680 | FICO ≥ 700: 50%<br>FICO < 700: 45% |  |  |

<sup>&</sup>lt;sup>1</sup>The maximum LTV for loans above the FNMA Conforming Loan Amount is 95%.

<sup>&</sup>lt;sup>3</sup> Properties with Manufactured Homes are capped at 45.00% DTI

|                          | Loan Product   |  |  |  |
|--------------------------|--|--|--|--|
|                          | 30 YR Fixed Rate only  |  |  |  |
|                          | Fannie Mae HFA Preferred & HFA Preferred with Homestyle Energy First Mortgage Product Codes        |  |  |  |
| Eligible Products/Terms  | CCA 400 – 30 year Fixed Fannie Mae HFA Preferred for ≤ 80% AMI                                     | CCA 500 – 30 year Fixed Fannie Mae HFA Preferred for > 80% AMI                                     |  |  |
| _                        | CCA 402 - 30 year Fixed Fannie Mae HFA Preferred 2- 1 Buy down for ≤ 80% AMI                       | CCA 502 – 30 year Fixed Fannie Mae HFA Preferred 2- 1 Buy down for > 80% AMI                       |  |  |
|                          | HCA 409 – 30 Year Fixed Fannie Mae HFA Preferred High<br>Balance ≤ 80% AMI                         | HCA 509 – 30 Year Fixed Fannie Mae HFA Preferred High Balance > 80% AMI                            |  |  |
|                          | CCA 800-30 year Fixed Fannie Mae HFA Preferred for ≤ 80% AMI paired with Dream for AII             | CCA 900-30 year Fixed Fannie Mae HFA Preferred for > 80% AMI paired with Dream for AII             |  |  |
|                          | HCA 800-30 Year Fixed Fannie Mae HFA Preferred<br>High Balance ≤ 80% AMI paired with Dream for All | HCA 900-30 Year Fixed Fannie Mae HFA Preferred<br>High Balance > 80% AMI paired with Dream for All |  |  |
|                          |  |  |  |  |
|                          |  |  |  |  |
| Income Limits            | Refer to http://www.calhfa.ca.gov/ for incom   | e limits   |  |  |
| Ineligible Product Types | Homestyle Renovation   |  |  |  |
| Maximum Loan Amount      | Maximum loan amount cannot exceed Fannie Mae Conventional loan limits by county                    |  |  |  |
| Loan Purpose             | Purchase   |  |  |  |



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<sup>&</sup>lt;sup>2</sup>MH Advantage manufactured homes maximum LTV is 97%



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| Occupancy   | Primary residence, owner occupied only     Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing   |  |
|---|--|--|
| Temporary Buy downs   | 2/1 Buy downs permitted subject to Fannie Mae guidelines   |  |
|   | Eligibility  |  |
| Borrower Eligibility  | <ul> <li>Borrower(s) must meet Cal HFA's eligibility requirements as per the Cal HFA Program Handbook</li> <li>Acceptable Residency statuses:         <ul> <li>US Citizen(s)</li> <li>Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Seller Guide or the Residency and Eligibility Guide</li> <li>DACA Borrowers are permitted subject to requirements outlined in the Residency and Eligibility Guide</li> <li>Loans to Limited Liability Corporations are not permitted</li> </ul> </li> <li>Must vest as an individual(s) per CalHFA guidelines</li> </ul> |  |
| Homebuyer Education<br>Requirements   | <ul> <li>Homebuyer Education is required for one occupying first-time homebuyer</li> <li>Homebuyer Education is not required for non-first-time homebuyer(s)</li> <li>Refer to http://www.calhfa.ca.gov/ for approved education courses.</li> <li>Course must meet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be HUD approved</li> <li>Must be completed prior to close and Lender must retain the certificate of completion in the loan file</li> </ul>   |  |
| Co-Signers/Non- Dccupant Co- Borrower's/Non- Purchasing Spouse  Non-occupant Co-Signers and Non-occupant Co-Borrowers are not permitted |  |  |
| Non-Arm's Length<br>Transactions  | ransactions Release to Familie Mae Seiling Guide   |  |
|   | Credit Credit  |  |
| AUS   | <ul> <li>Fannie Mae DU Approve/Eligible is required.</li> <li>Freddie Mac Loan Prospect Advisor (LPA) and other customized automated underwriting systems are not permitted</li> <li>Manual underwriting is not permitted</li> </ul>   |  |



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|---|--|--|--|
| Underwriting Authority  | Delegated underwriting only  |  |  |
| FICO Requirements   | <ul> <li>All borrowers must have a credit score to be eligible for a CalHFA loan.</li> <li>Loans with income ≤ 80% AMI: 660</li> <li>Loans with income &gt; 80% AMI: 680</li> </ul>  |  |  |
| Non-Traditional Credit  | Not permitted  |  |  |
| Significant Derogatory<br>Credit  | Refer to Fannie Mae Selling Guide  |  |  |
| DTI   | 45% Maximum  |  |  |
|   | Employment/Income  |  |  |
| Employment/Income  Employment and income documentation must comply with the requirements of the AUS Findings and the Fannie Mae Selling Guide.  *Self-employment income and verification of the borrower's business must continue to be assessed and verified in accordance with Fannie Mae temporary COVID-19 guidance  Approved third party suppliers and distributors that generate employment and income verification reports are permitted for the purpose of verifying income and/or employment.  • All sources of qualifying income must be legal in accordance with all applicable federal, stand local laws, rules and regulation, without conflict.  • A 4506-C form is required to be signed at closing for all transactions.  • MCC income not permitted  • Transcript Requirements:  • W-2/1099 transcripts will not be required for a borrower when all income for that borrow is derived from W-2 wage earner and/or 1099 fixed income sources.  • Tax transcripts are required in the following circumstances:  • When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not lime to the examples listed below:  • Self-employment income  • Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.)  • When a written VOE form 1005 is used as standalone income verification.  • Employment by family members  • When amended tax returns have been filed, transcripts are required and must support the amended income |  |  |  |
|   | Assets/Reserves  |  |  |
| Asset Documentation   | <ul> <li>Asset documentation must comply with the requirements of AUS findings and the <u>Fannie Mae Seller Guide</u></li> <li>Approved third party suppliers and distributors that generate asset verification reports are permitted for the purpose of verifying assets</li> </ul> |  |  |



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| Financing Concessions                         | Refer to Fannie Mae Selling Guide except for the following:     Payment of condominium fees     Personal Property     Down Payment Assistance   |
|---|---|
| Borrower Contribution                         | Per Fannie Mae HFA Preferred guidelines as applicable   |
|   | Subordinate Financing   |
| Subordinate Financing/Down Payment Assistance | Refer to http://www.calhfa.ca.gov/ for subordinate financing requirements   |
|   | Property/Appraisal  |
| Eligible Property Types                       | <ul> <li>1- unit SFR         <ul> <li>SFR with accessory unit's subject to CalHFA restrictions. Refer to <a href="http://www.calhfa.ca.gov/">http://www.calhfa.ca.gov/</a> for additional requirements</li> </ul> </li> <li>Townhomes         <ul> <li>PUDs</li> <li>Condominiums</li> </ul> </li> <li>Community Land Trusts</li> <li>Leaseholds</li> <li>Manufactured homes subject to the following requirements:         <ul> <li>Double wide or greater</li> <li>Leaseholds not eligible</li> </ul> </li> <li>MH Advantage requires a MH Advantage sticker applied by the home's manufacturer pursuant to an agreement with Fannie Mae. See <a href="Fannie Mae Selling Guide">Fannie Mae Selling Guide</a> for additional requirements.</li> </ul> |
| Ineligible Property Types                     | <ul> <li>Cooperatives</li> <li>Group Homes</li> <li>2 or more units</li> <li>Property that is subject to repairs (all repairs must be complete and escrow holdbacks released prior to purchase with the exception of those noted in the Escrow Holdback section of this product matrix or as meets applicable Homestyle Energy guidelines.).</li> <li>Land trusts where the beneficiary is an individual</li> <li>Properties encumbered by Property Assessed Clean Energy (PACE) liens (that are not being paid off utilizing the Homestyle Energy program) at time of closing</li> </ul>   |
| Appraisal Requirements                        | <ul> <li>Hybrid appraisals and the Property Data Report (PDR) are not permitted</li> <li>Determined by AUS findings</li> <li>Appraisal Condition rating of C5/C6 or Quality rating of Q6 is not permitted</li> <li>Lakeview will require successful UCDP Submission Summary Reports (SSRs) from Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Fannie Mae or Freddie Mac will not accept appraisals from the identified appraiser or supervisory appraiser as applicable.</li> </ul>   |



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| Appraisal Transfers                  | Appraisal transfers are permitted in accordance with the Fannie Mae Selling Guide   |  |  |
|--------------------------------------|---|--|--|
| Appraisal Re-use                     | The re-use of an appraisal is permitted in accordance with the Fannie Mae Selling Guide   |  |  |
| Construction Conversion Transactions | Refer to <u>Fannie Mae Selling Guide</u> as applicable  |  |  |
| Disaster Area<br>Requirements        | <ul> <li>Refer to the Disaster Guidelines in the Lakeview Loan Servicing Seller Guide for requirements pertaining to properties impacted by a disaster in:         <ul> <li>FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);</li> <li>Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster;</li> <li>Areas where the Seller has reason to believe that a property might have been damaged in a disaster</li> </ul> </li> <li>Correspondent lenders are responsible for monitoring the <u>Disaster Declaration File</u> and the <u>FEMA Website</u> including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.</li> </ul>  |  |  |
| Escrow Holdbacks                     | <ul> <li>Escrow holdbacks are permitted per Homestyle Energy product guidelines and for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing and according</li> <li>Follow Fannie Mae guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation</li> <li>It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per Fannie Mae guidelines</li> <li>Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan</li> <li>The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows</li> <li>The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae Selling Guide as applicable.</li> <li>Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released.</li> </ul> |  |  |
| Geographic Restrictions              | Property must be within the state of California   |  |  |
|                                      | Special Restrictions  |  |  |
| High Cost Loans                      | Lakeview will not purchase High Cost Loans,   |  |  |



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| Higher Priced Mortgage<br>Loans (HPML) | Lakeview will purchase HPML in accordance with Fannie Mae guidelines   |   |  |
|--|--|---|--|
|  |  | Insurance   | )  |
|  | The following MI ty     Borrower Paid M     Borrower Paid Si     Split Premium M     Financed mortgag     subject to High Co  Loans with AMI ≤ 80  | onthly Premium<br>ingle Premium<br>I<br>je insurance prem<br>ost loan calculation | ium must be included in the LTV and CLTV and are |
|  | LTV  | Coverage  |  |
| Mortgage Insurance                     | 95.01 – 97%  | 18%   |  |
| mortgago modiano                       | 90.01 – 95%  | 16%   |  |
|  | 85.01 – 90%  | 12%   |  |
|  | 80.01 – 85%  | 6%  |  |
|  | Loans with AMI > 80  | )%:   |  |
|  | LTV  | Coverage  |  |
|  | 95.01 – 97%  | 35%   |  |
|  | 90.01 – 95%  | 30%   |  |
|  | 85.01 – 90%  | 25%   |  |
|  | 80.01 – 85%  | 12%   |  |
|  |  | Other Consider  | rations  |
| Age of Documents                       | <ul> <li>All credit documents must be dated within 120 days of the note date</li> <li>Preliminary title policies must be no more than 180 days old on the date the note is signed</li> </ul>   |   |  |
| Assignment of Mortgage                 | All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements. |   |  |
| Seasoning                              | See <u>Lakeview Loan Servicing Seller Guide</u>  |   |  |
| Escrow Waivers                         | <ul> <li>Not permitted.</li> <li>Tax, insurance and all applicable HOA fees must be escrowed per CalHFA guidelines,</li> </ul>   |   |  |
| Forbearance                            | Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.  |   |  |



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Seller shall deliver loans that were originated in accordance with Fannie Mae guidelines as applicable, unless otherwise stated with this product matrix. \*\*In the case of conflicting guidelines, lender must follow the more restrictive to meet the credit, income limits, total debt-to-income ratio and loan and property requirements of CalHFA, Fannie Mae), Mortgage Insurer, Lender or Lakeview Loan Servicing.



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|        | Version Control                          |          |  |  |  |  |
|--------|--|----------|--|--|--|--|
| Author | Section                                  | Date     | Update   |  |  |  |
| DH     | Property<br>Requirements                 | 5/17/17  | Added clarification that properties encumbered by Property Assessed Clean Energy (PACE) liens at time of closing are not eligible.   |  |  |  |
| DO     | Escrow<br>Holdbacks                      | 8/1/17   | Added section and requirements for Escrow Holdbacks  |  |  |  |
| DM     | Ineligible<br>Properties                 | 2/1/18   | Removed leaseholds and land trusts   |  |  |  |
| DM     | Eligible<br>Properties                   | 2/1/18   | Added leaseholds and community land trusts   |  |  |  |
| DM     | Employment and Income Verification       | 2/1/18   | Added Day 1 certainty information/requirements   |  |  |  |
| DM     | Employment and<br>Income<br>Verification | 7/19/18  | Added clarification: All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict.  Added clarification that when amended tax returns have been filed, tax transcripts are required to support the amended income  |  |  |  |
| DM     | Appraisal<br>Requirements                | 7/19/18  | Added clarification: Appraisal transfers are permitted in accordance with the Fannie Mae Selling Guide   |  |  |  |
| DM     | Borrower<br>eligibility                  | 7/19/18  | Updated section to:  |  |  |  |
| DM     | Escrow Waivers                           | 7/19/18  | <ul> <li>Added section:</li> <li>Hazard Insurance must be escrowed per CalHFA guidelines</li> <li>Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required.</li> <li>Escrow waivers for property taxes are permitted on loans with LTVs less than 90% in accordance with the Fannie Mae Selling Guide, all CalHFA guidelines, and all state guidelines.</li> <li>Tax and insurance escrows are required on all HPML loans.</li> </ul> |  |  |  |
| DM     | Ineligible<br>Properties                 | 8/1/18   | Removed manufactured homes   |  |  |  |
| DΜ     | Manufactured<br>Homes                    | 8/1/18   | Minimum 660 FICO     AUS: Approve/Eligible – manual underwrite not permitted     Single wide manufactured homes not eligible     Leaseholds not eligible MH Advantage: to be eligible for MH Advantage, the home must have an MH Advantage sticker applied by the home's manufacturer pursuant to an agreement with Fannie Mae. See Fannie Mae Selling Guide for all additional requirements.  |  |  |  |
| DM     | Borrower Eligibility                     | 10/29/18 | Added: Acceptable Residency statuses:  • US Citizen(s)  • Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Selling Guide or the Bayview and Lakeview Borrower Residency and Eligibility Guide  Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses   |  |  |  |



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| DM | Disaster<br>Requirements | 2/1/19  | Refer to the Disaster Guidelines in the Lakeview Loan Servicing Selling Guide or the Bayview   Lakeview Loan Servicing Disaster Guide for requirements pertaining to properties impacted by a disaster in:  FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);  Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or Fannie Mae has determined that there may be an increased risk of loss due to a disaster;  Areas where the Seller has reason to believe that a property might have been damaged in a disaster  Correspondent lenders are responsible for monitoring the Bayview   Lakeview Loan Servicing Disaster File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.   |
|----|--------------------------|---------|--|
| DM | Income/Employme<br>nt    | 2/1/19  | Follow DU requirements  RS transcripts (1040, 1099, W-2, as applicable) are required for each borrower whose income is used to qualify  When tax returns are used to qualify a borrower, and transcripts obtained, the number of years provided must be based on the DU findings. Income verified via tax returns includes but is not limited to the examples listed below.  Self-employment income Rental Income Employment by Family Members Other Income Sources (i.e. Dividend Interest, Capital Gains, Alimony etc.) When a written VOE form 1005 is used as standalone income verification  When amended tax returns have been filed, tax transcripts are required to support the amended income All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict.  For future income, paystubs are required prior to the purchase by Lakeview.  A 4506-t is required to be signed at closing for all transactions |
| DM | Eligible products        | 3/15/19 | Retired the CCA 300, 302 and HCA 309 Added bifurcated pricing codes: CCA 400 Fannie Mae HFA Preferred 30 Year Fixed Rate for ≤ 100% AMI and/or low income census tract CCA 402 Fannie Mae HFA Preferred 30 Year Fixed Rate 2-1 Buy down for ≤ 100% AMI and/or low income census tract HCA 409 Fannie Mae HFA Preferred High Balance 30 Year Fixed Rate for ≤ 100% AMI and/or low income census tract CCA 500 Fannie Mae HFA Preferred 30 year Fixed Rate for >100%AMI CCA 502 Fannie Mae HFA Preferred 30 year Fixed Rate 2-1 Buy Down for >100%AMI HCA 509 Fannie Mae HFA Preferred High Balance 30 Year Fixed Rate for >100%AMI  |



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| DM | Employment/Inco<br>me Verification | 3/28/19  | Updated language removing w2 transcript overlay:   |   |
|----|------------------------------------|----------|--|---|
|    |                                    |          | Employment and income documentation must comply with the Guide   | requirements of DU Findings and the Fannie Mae Seller                       |
|    |                                    |          | All sources of qualifying income must be legal in accordance with regulation, without conflict.  | n all applicable federal, state and local laws, rules and                   |
|    |                                    |          | A 4506-t is required to be signed at closing for all transactions<br>Transcript Requirements:  |   |
|    |                                    |          | W2/W9 transcripts will not be required for a borrower when a earner and/or 1099 fixed income sources.     Tax transcripts are required in the following circumstances:     When tax returns are used to qualify a borrower. The number income verified via tax returns includes but is not limited to the Self-employment income Rental Income | r of years provided must be based on the DU findings.                       |
| DM | Ineligible Property                | 4/25/19  | Added: • Land trusts where the beneficiary is an individual  |   |
| DM | Whole matrix                       | 9/5/19   | New format   |   |
| DM | Appraisal<br>Requirements          | 10.24.19 | Added Freddie Mac to UCDP requirements   |   |
| DM | FICO<br>Requirements               | 11.1.19  | Updated Credit score to: All borrowers must have a credit score and Loans with income ≤ 80% AMI: 660, Loans with income > 80% AMI: 680   |   |
| DM | Eligible property<br>Types         | 11.1.19  | Removed credit score overlay on manufactured homes   |   |
| DM | Eligible<br>Products/Terms         | 3.1.2020 | Added FNMA HFA Preferred Homestyle Energy to product code table  |   |
|    |                                    |          | Fannie Mae HFA Preferred & HFA Preferred with  | Homestyle Energy First Mortgage Product Codes                               |
|    |                                    |          | CCA 400 – 30 year Fixed Fannie Mae HFA Preferred for ≤ 80% AMI   | CCA 500 – 30 year Fixed Fannie Mae HFA Preferred for > 80% AMI              |
|    |                                    |          | CCA 402 - 30 year Fixed Fannie Mae HFA Preferred 2-1 Buy down for ≤ 80% AMI  | CCA 502 – 30 year Fixed Fannie Mae HFA Preferred 2-1 Buy down for > 80% AMI |
|    |                                    |          | HCA 409 – 30 Year Fixed Fannie Mae HFA Preferred High<br>Balance ≤ 80% AMI   | HCA 509 – 30 Year Fixed Fannie Mae HFA Preferred High<br>Balance > 80% AMI  |
| DM | Ineligible property<br>types       | 3.1.2020 | Clarified language: <u>Properties encumbered by Property Assessed Clean Energy</u> <u>the Homestyle Energy program) at time of closing</u>   | ny (PACE) liens (that are not being paid off utilizing                      |
| DM | Escrow Holdbacks                   | 3.1.2020 | Added Homestyle Energy product to section as noted:  Escrow holdbacks are permitted per Homestyle Energy proincomplete construction or for alterations and repairs that the subject property is habitable and safe for occupancy.  | t cannot be completed prior to loan closing provided                        |
| DM | High Cost                          | 3.19.20  | Added clarifying language: as defined by the CFPB QM points an   | d fees tests.   |
| DM | COVID-19                           | 4.9.20   | Inserted covid-19 guidance   |   |
| DM | COVID-19                           | 4.23     | Updated guidance with new announcement information   |   |
| DM | DTI                                | 5.1.20   | Changed maximum DTI from 45% to 43%  |   |
|    |                                    |          |  |   |
|    |                                    |          |  |   |



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| DM | COVID-19                               | 5.7.20   | Updated COVID-19 guidance reflecting current announcements  |  |
|----|--|----------|---|--|
| DM | COVID-19<br>guidance                   | 5.11.20  | Updated CVID-18 guidance page with rescission of forbearance fees   |  |
| DM | COVID-19                               | 6.1.20   | Updated COVID-19 forbearances section with reference to C2020-22  |  |
| DM | Maximum loan                           | 6.1.20   | Removed purchase price limit from loan limit section  |  |
| DM | COVID-19                               | 6.11.20  | Updated COVID-19 income section with reference to C2020-23 and temporary self-employment guidance   |  |
| DM | COVID-19                               | 6.22.20  | Updated guidance on vvoe, forbearance and extension of flexibilities  |  |
| DM | COVID-19                               | 7.23.20  | Updated guidance on extension of appraisal, employment, age of documentation and condo flexibilities  |  |
| DM | High Cost                              | 7.23.20  | Updated High Cost language to Lakeview will not purchase high cost loans  |  |
| DM | COVID-19                               | 9.17.20  | Updated guidance on extension of appraisal, employment, forbearance, age of documentation and flexibilities condo   |  |
| DM | COVID-19                               | 10.1.20  | Updated the following sections on the interim guidance pages to point to the Lakeview Correspondent website for full details:  Employment/income Appraisal Forbearance Age of Documentation Condo Project   |  |
| DM | COVID-19                               | 10.15.20 | Income and employment sections: removed temporary waiving of tax transcripts  |  |
| DM | DTI                                    | 11.2.20  | DTI maximum changed to 45%  |  |
| DM | Eligibility and<br>Disaster            | 12.10.10 | Updated to reflect new name of Residency and Disaster Guide   |  |
| DM | Homebuyer<br>Education                 | 12.10.20 | Added clarifying language:_Course must meet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be HUD approved     Must be completed prior to close and Lender must retain the certificate of completion in the loan file |  |
| DM | Employmen<br>t/ Income<br>verification | 12.23.20 | Added new 4506c form as acceptable:  • A 4506-C or 4506-T form is required to be signed at closing for all transactions; however all notes dated on 3/1/21 or after will require the 4506-C   |  |
| DM | Employmen t/ Income verification       | 2.18.21  | Removed 4506-T as acceptable  |  |
| ММ | Borrower<br>Eligibility                | 3.04.21  | Added  • DACA Borrowers are permitted subject to requirements outlined in the Residency and Eligibility Guide   |  |
| DM | COVID                                  | 4.1.21   | Removed POA guidance from temporary COVID page  |  |
| DM | COVID                                  | 6.1.21   | Updated COVID page reflecting FNMA and FHLMC's retirement of certain flexibilities  |  |
| DM | COVID                                  | 6.30.21  | Removed COVID overlay page  |  |
| DM | Employment/<br>Income<br>Verification  | 6.30.21  | Added COVID guidance still in place by FNMA: *Self-employment income and verification of the borrower's business must continue to be assessed and verified in accordance with Fannie Mae temporary COVID-19 guidance  |  |
| DM | Forbearance                            | 6.30.21  | Added section- Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.  |  |
| ММ | Ineligible Property<br>Types           | 10.04.21 | Removed:  • Lot sizes that exceed 5 acres   |  |



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#### Red indicates a change from previous matrix.

Overlays to Fannie Mae guidelines are underlined and in italics

| DM | Employment/<br>Income Verification | 11.24.21 | Removed VA overlay of LES w/l 30 days of note date                            |
|----|------------------------------------|----------|---|
| DM | Eligibility grid                   | 6.15.22  | Added: FICO ≥ 700: 50%  |
| DM | Eligibility Grid                   | 3.27.23  | Added codes for Dream for all   |
| SG | Appraisals                         | 3.27.23  | Added: Hybrid appraisals and the Property Data Report (PDR) are not permitted |



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