



## **Palmetto Home Advantage Conventional Program**

The Palmetto Home Advantage Conventional Program is a partnership program between Lakeview Loan Servicing and South Carolina Housing designed to serve both first-time and “move-up” borrowers with the goal of making owning a home affordable in South Carolina.

# Palmetto Home Advantage Conventional Program



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Palmetto Home Advantage Conventional Program								
Fixed Rate Purchase								
Occupancy	Purchase							
	Number of Units <sup>1</sup>	Maximum LTV/CLTV/HCLTV <sup>2</sup>	FICO	DTI				
Primary Residence	1 - 2 Unit(s)	97%/105%	640	Lesser of 50% or AUS Approval				
	Manufactured Homes <sup>3</sup>		660	Lesser of 45% or AUS Approval				
<sup>1</sup> Maximum LTV on a 2 unit is 95% <sup>2</sup> Maximum LTV/CLTV on Freddie Mac Manufactured Homes is 95%/95% <sup>3</sup> See Eligible Property section for full requirements on Manufactured Homes								
Loan Product								
Eligible Products/Terms	<ul style="list-style-type: none"> <li>30 Year Fixed Rate Only</li> </ul> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th>Conventional Product Codes</th> </tr> <tr> <td>(Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)</td> </tr> </thead> <tbody> <tr> <td><b>CSC 400</b> - 30 year Fixed for ≤ 80% AMI and &gt; 80% AMI w/ <b>No DPA</b></td> </tr> <tr> <td><b>CSC 404</b> - 30 year Fixed for ≤ 80% AMI and &gt; 80% AMI w/ DPA</td> </tr> </tbody> </table>				Conventional Product Codes	(Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)	<b>CSC 400</b> - 30 year Fixed for ≤ 80% AMI and > 80% AMI w/ <b>No DPA</b>	<b>CSC 404</b> - 30 year Fixed for ≤ 80% AMI and > 80% AMI w/ DPA
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<b>CSC 404</b> - 30 year Fixed for ≤ 80% AMI and > 80% AMI w/ DPA								
Income Limits	Refer to <a href="#">South Carolina Housing</a> for current income limits. All stable and verifiable income must be used for underwriting qualification. Household income does not apply.							
Ineligible Product Types	<ul style="list-style-type: none"> <li>Choice Renovation</li> <li>Super Conforming/High Balance loan amounts</li> <li><u>Construction to Perm / One-Time Close Mortgages</u></li> </ul>							
Purchase Price/Maximum Loan Amount Limits	<ul style="list-style-type: none"> <li>No Sales Price limit</li> <li>Conforming loan limits apply</li> </ul>							
Loan Purpose	Purchase							
Occupancy	<ul style="list-style-type: none"> <li>Primary residence, owner occupied only</li> <li>Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing</li> </ul>							



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<b>Temporary Buy Downs</b>	Not permitted
<b>Eligibility</b>	
<b>Borrower Eligibility</b>	<ul style="list-style-type: none"> <li>• Acceptable Residency statuses:                         <ul style="list-style-type: none"> <li>◦ US Citizen(s)</li> <li>◦ Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the <a href="#">Lakeview Loan Servicing Seller Guide</a> or the <a href="#">Borrower Residency and Eligibility Guide</a></li> <li>◦ Note: <u><i>If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses</i></u></li> <li>◦ <u><i>DACA Borrowers are permitted (Fannie Mae HFA Preferred/DU only) subject to requirements outlined in the Residency and Eligibility Guide</i></u></li> </ul> </li> <li>• Borrowers may not have an ownership interest in more than two (2) properties at the time of the loan closing (including property being purchased)</li> <li>• <u><i>Loans to Limited Liability Corporations are not permitted.</i></u></li> </ul>
<b>Homebuyer Education Requirements</b>	<p><u><i>Required for at least one borrower on all loans regardless of first-time homebuyer status</i></u></p> <ul style="list-style-type: none"> <li>• Must be completed prior to close and Lender must retain the certificate of completion in the loan file</li> <li>• Homebuyer Education course must:                         <ul style="list-style-type: none"> <li>◦ meet both SC and Agency guidelines</li> <li>◦ <u><i>be HUD approved/certified, Home View (HFA Preferred), or Credit Smart (HFA Advantage)</i></u></li> </ul> </li> </ul> <p>In addition to the above, borrowers purchasing 2-unit properties must complete Landlord Education from one of the following sources:</p> <ul style="list-style-type: none"> <li>• <a href="https://singlefamily.fanniemae.com/media/21801/display">https://singlefamily.fanniemae.com/media/21801/display</a></li> <li>• <a href="https://www.readynest.com/homebuyer-resources/landlord-test">https://www.readynest.com/homebuyer-resources/landlord-test</a></li> <li>• <a href="https://www.landlordcert.org/">https://www.landlordcert.org/</a></li> <li>• <a href="https://www.housinglink.org/List/landlord-education">https://www.housinglink.org/List/landlord-education</a></li> <li>• <a href="https://www.mgic.com/en/training/generate-leads-homebuyer-education">https://www.mgic.com/en/training/generate-leads-homebuyer-education</a></li> <li>• <a href="https://mortgage.archgroup.com/us/training/homebuyer-education/">https://mortgage.archgroup.com/us/training/homebuyer-education/</a></li> </ul>
<b>Co-Signers/Non-Occupant co-borrowers/Non-purchasing Spouse</b>	Co-Signers and Non-Occupant Co-Borrowers are not permitted
<b>Non-Arm's Length Transactions</b>	Per Fannie Mae or Freddie Mac Seller Guide as applicable
<b>Credit</b>	
<b>AUS</b>	<ul style="list-style-type: none"> <li>• Fannie Mae DU Approve/Eligible is required for all HFA Preferred loans</li> <li>• Freddie Mac LPA Accept/ Eligible is required for all HFA Advantage loans</li> <li>• <u><i>Manual underwriting is not permitted</i></u></li> </ul>



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<b>Underwriting Authority</b>	<ul style="list-style-type: none"> <li>• Delegated underwriting only                             <ul style="list-style-type: none"> <li>◦ Non-delegated underwriting not permitted</li> </ul> </li> </ul>
<b>FICO Requirements</b>	All borrowers must have a <u>640</u> minimum credit score <i><u>If any of the borrowers do not have a usable credit score, the loan is NOT eligible.</u></i>
<b>Non-Traditional Credit</b>	<i><u>Not permitted</u></i>
<b>Significant Derogatory Credit</b>	Refer to <a href="#">Fannie Mae Selling Guide or Freddie Mac Selling Guide</a> as applicable
<b>DTI</b>	<ul style="list-style-type: none"> <li>• The lesser of 50% or AUS approval with the exception of below:                             <ul style="list-style-type: none"> <li>◦ 45% maximum on manufactured homes</li> </ul> </li> <li><b>LPA ONLY:</b> <ul style="list-style-type: none"> <li>• For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI</li> </ul> </li> </ul>
<b>Employment/Income</b>	
<b>Employment/Income Verification</b>	<ul style="list-style-type: none"> <li>• Employment and income documentation must comply with the requirements of the AUS findings and the <a href="#">Fannie Mae Seller Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable, including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place.                             <ul style="list-style-type: none"> <li>◦ Approved third party suppliers and distributors that generate employment and income verification reports are permitted for the purpose of verifying income and/or employment.</li> </ul> </li> <li>• <i><u>Lender must attempt to verify all income listed on the Uniform Residential Loan Application, or disclosed at any time throughout the loan process. Any discrepancies, including underreported income, must be corrected and submitted to DU/LPA. All reported income that is verified and meets the criteria for stable monthly income must be used to qualify the borrower.</u></i></li> <li>• A 4506-C form is required to be signed at closing for all transactions.</li> <li>• <i><u>All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict.</u></i></li> </ul> <p><u>Transcript Requirements:</u></p> <ul style="list-style-type: none"> <li>• W-2/1099 transcripts will not be required for a borrower when all income for that borrower is derived from W-2 wage earner and/or 1099 fixed income sources.</li> <li>• <u>Tax transcripts are required in the following circumstances:</u> <ul style="list-style-type: none"> <li>◦ <i><u>When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below:</u></i> <ul style="list-style-type: none"> <li>◦ <i><u>Self-employment income</u></i></li> <li>◦ <i><u>Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.)</u></i></li> <li>◦ <i><u>When a written VOE form 1005 is used as standalone income verification.</u></i></li> <li>◦ <i><u>Employment by family members</u></i></li> <li>◦ <i><u>When amended tax returns have been filed, transcripts are required and must support the amended income</u></i></li> </ul> </li> </ul> </li> </ul>



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Assets/Reserves	
<b>Assets</b>	<ul style="list-style-type: none"> <li>Asset documentation must comply with the requirements of AUS findings and the <a href="#">Fannie Mae Seller Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable                             <ul style="list-style-type: none"> <li>Approved third party suppliers and distributors that generate asset verification reports are permitted for the purpose of verifying assets</li> </ul> </li> <li>A minimum 3% borrower contribution is required for 2 unit properties</li> </ul>
<b>Financing Concessions</b>	Refer to <a href="#">Fannie Mae Selling Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable
<b>Borrower Contribution</b>	Per Fannie Mae HFA Preferred or Freddie Mac HFA Advantage guidelines as applicable
Subordinate Financing	
<b>Subordinate Financing/Down Payment Assistance</b>	Refer to South Carolina Housing Palmetto Advantage Program guidelines for all second mortgage requirements
Property/Appraisal	
<b>Eligible Property Types</b>	<ul style="list-style-type: none"> <li>1-2 unit primary residence</li> <li>Townhomes</li> <li>PUDs</li> <li>Condominiums</li> <li>Manufactured Homes</li> </ul>
<b>Ineligible Property Types</b>	<ul style="list-style-type: none"> <li><u>Cooperatives</u></li> <li>Mobile Homes</li> <li>3-4 units</li> <li><u>Community Land Trusts</u></li> <li><u>Land trusts where the beneficiary is an individual</u></li> <li>Leaseholds</li> </ul>
<b>Manufactured Homes</b>	<ul style="list-style-type: none"> <li>Manufactured homes subject to the following requirements:                             <ul style="list-style-type: none"> <li>660 FICO</li> <li>LTV/CLTV per the Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable</li> <li>45%DTI</li> <li>Double wide or greater</li> <li>Leaseholds not eligible</li> </ul> </li> </ul>
<b>Appraisal Requirements</b>	<ul style="list-style-type: none"> <li><i>Hybrid appraisals and the Property Data Report (PDR) are not permitted</i></li> <li><i>A Full appraisal is required</i></li> <li><i>Appraisal Condition rating of C5/C6 or Quality rating of Q6 is not permitted</i></li> <li><i>Lakeview will require successful UCDP Submission Summary Reports (SSRs) from Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Freddie Mac or Fannie Mae will not accept appraisals from the identified appraiser or supervisory appraiser as applicable.</i></li> </ul>



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<b>Appraisal Transfers</b>	Appraisal transfers are permitted in accordance with the <a href="#">Fannie Mae Selling Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable
<b>Appraisal Re-Use</b>	The re-use of an appraisal is permitted in accordance with the <a href="#">Fannie Mae Selling Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable
<b>Construction Conversion Transactions</b>	Refer to <a href="#">Fannie Mae Selling Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable
<b>Disaster Area Requirements</b>	<ul style="list-style-type: none"> <li>• Refer to the Disaster Guidelines in the <a href="#">Lakeview Loan Servicing Seller Guide</a> for requirements pertaining to properties impacted by a disaster in: <ul style="list-style-type: none"> <li>◦ FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);</li> <li>◦ Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing, Fannie Mae or Freddie Mac has determined that there may be an increased risk of loss due to a disaster;</li> <li>◦ Areas where the Seller has reason to believe that a property might have been damaged in a disaster</li> </ul> </li> <li>• Correspondent lenders are responsible for monitoring the <a href="#">Disaster Declaration File</a> and the <a href="#">FEMA Website</a> including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.</li> </ul>
<b>Escrow Holdbacks</b>	<ul style="list-style-type: none"> <li>• Escrow holdbacks are permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing</li> <li>• Follow Fannie Mae or Freddie Mac guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation</li> <li>• It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per Fannie Mae or Freddie Mac guidelines</li> <li>• Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan</li> <li>• <b>The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows</b></li> <li>• The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae or Freddie Mac Seller Guide as applicable.</li> <li>• Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released.</li> </ul>
<b>Conversion of Primary Residence</b>	Permitted per <a href="#">Fannie Mae Selling Guide</a> or <a href="#">Freddie Mac Seller Guide</a> as applicable
<b>Geographic Restrictions</b>	Property must be within the state of South Carolina



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Special Restrictions																					
High Cost Loans	<u>Lakeview will not purchase High Cost Loans.</u>																				
Higher Priced Mortgage Loans (HPML)	Lakeview will purchase HPML in accordance with Fannie Mae/Freddie Mac guidelines as applicable																				
Assumptions	May not be assumed by a subsequent buyer																				
Multiple Financed Properties	<u>Borrower(s) cannot have an ownership interest in more than two financed residential properties, to include the subject property as of the Note Date.</u>																				
Insurance																					
Mortgage Insurance	<ul style="list-style-type: none"> <li>The following MI types are permitted:                             <ul style="list-style-type: none"> <li>Borrower paid monthly premium</li> <li>Borrower paid single premium</li> <li>Split Premium MI</li> </ul> </li> <li>Financed mortgage insurance premium is subject to High Cost loan calculations</li> </ul> <p><b><u>Mortgage Insurance Coverage Requirements</u></b></p> <p>Loans with AMI ≤80%:</p> <table border="1"> <thead> <tr> <th>LTV</th> <th>Coverage</th> </tr> </thead> <tbody> <tr> <td>95.01-97%</td> <td>18%</td> </tr> <tr> <td>90.01-95%</td> <td>16%</td> </tr> <tr> <td>85.01-90%</td> <td>12%</td> </tr> <tr> <td>80.01-85%</td> <td>6%</td> </tr> </tbody> </table> <p>Loans with AMI &gt; 80%:</p> <table border="1"> <thead> <tr> <th>LTV</th> <th>Coverage</th> </tr> </thead> <tbody> <tr> <td>95.01-97%</td> <td>35%</td> </tr> <tr> <td>90.01-95%</td> <td>30%</td> </tr> <tr> <td>85.01-90%</td> <td>25%</td> </tr> <tr> <td>80.01-85%</td> <td>12%</td> </tr> </tbody> </table>	LTV	Coverage	95.01-97%	18%	90.01-95%	16%	85.01-90%	12%	80.01-85%	6%	LTV	Coverage	95.01-97%	35%	90.01-95%	30%	85.01-90%	25%	80.01-85%	12%
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Other Considerations																					
Age of Documents	<ul style="list-style-type: none"> <li>All credit documents must be dated within 120 days of the note date</li> <li>Preliminary title policies must be no more than 180 days old on the date the note is signed</li> </ul>																				



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<b>Assignment of Mortgage</b>	All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements.
<b>Seasoning</b>	See <a href="#">Lakeview Loan Servicing Seller Guide</a>
<b>Escrow Waivers</b>	<ul style="list-style-type: none"> <li>• <i><u>Tax and Insurance escrows are required on all loans</u></i></li> <li>• <i><u>Escrow waivers are not permitted</u></i></li> <li>• <i><u>Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required.</u></i></li> </ul>
<b>Forbearance</b>	Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.

Seller shall deliver loans that were originated in accordance with Fannie Mae or Freddie Mac guidelines as applicable, unless otherwise stated with this product matrix. \*\*In the case of conflicting guidelines, lender must follow the more restrictive to meet the credit, income limits, total debt-to-income ratio and loan and property requirements of SC Housing, Fannie Mae, Freddie Mac, Mortgage Insurer, Lender or Lakeview Loan Servicing.



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Version Control			
Author	Section	Date	Update
DM	All	2.1.21	Created matrix and program released
MM	Borrower Eligibility	3.04.21	Added <ul style="list-style-type: none"> <li>• <u><i>DACA Borrowers are permitted (Fannie Mae HFA Preferred/DU only) subject to requirements outlined in the Residency and Eligibility Guide</i></u></li> </ul>
DM	COVID	4.1.21	Removed POA guidance from temporary COVID page
DM	COVID	6.1.21	Updated COVID page reflecting FNMA and FHLMC's retirement of certain flexibilities
DM	Employment/ Income Eligibility	6.1.21	<i>Moved from Covid page to regular for Freddie Mac only:</i> <ul style="list-style-type: none"> <li>• <i>Lakeview will only accept an email as an alternate VVOE for salaried, hourly and commissioned income borrowers. When an email is used, it must:</i> <ul style="list-style-type: none"> <li>o <i>be from the borrower's direct supervisor/manager or the employer's HR department, and</i></li> <li>o <i>be from the employer's email address, such as name@company.com, and</i></li> <li>o <i>contain all the standard information required on a verbal verification of employment, including the name, title, and phone number of the person providing the verification.</i></li> </ul> </li> </ul>
MM	COVID	6.30.21	Removed COVID overlay page
MM	Employment and income verification	6.30.21	Added the following clarification: including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place.
MM	Forbearance	6.30.21	Added section- Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.
SG	Employment/ Income Verification	11.24.21	Removed VA overlay of LES w/ 30 days of note date
DM	Homebuyer Education	1.28.22	Added FNMA's new course "Home View"
DM	Eligibility Grid	1.28.22	Added two units as an eligible property with LTV of 95 and HFA Preferred only
DM	Assets	1.28.22	Added: • A minimum 3% borrower contribution is required for 2-unit properties
DM	Eligible Property	1.28.22	Added 2 units
DM	Ineligible Property	1.28.22	Removed 2 units
DM	Homebuyer Education	4.14.22	Provided acceptable sources for landlord education
SG	Employment/Income Verification & Grid	8.26.22	Removed FHLMC VVOE overlay Removed 2 unit FNMA specific language since FHLMC aligned
SG	Eligibility Grid	12.16.22	Added > 80% AMI offering
SG	Eligibility Grid, DTI, Eligible Property Types	1.6.23	Added Manufactured Homes as an eligible property type
SG	Appraisals	3.29.23	Added: Hybrid appraisals and the Property Data Report (PDR) are not permitted



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