



The TSAHC Conventional Program, which allows DU or LPA, is a partnership program between Lakeview Loan Servicing and the Texas State Affordable Housing Corporations with the goal of assisting Texans obtain a place to call home.

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TSAHC HFA Conventional Program					
	Fixed Rate				
	Purchase				
Occupancy	Number of Units	Maximum LTV/CLTV/HCLTV	FICO	DTI	
Primary Residence	1 Unit SFR	97%/105%	640	Determined by AUS	
	2-4	95%/105%	640	Determined by AUS	

	Loan Product			
	30 Year Fixed Rate Only			
	First Mortgage product codes			
Eligible Products/ Terms	CTX 402 – 30 year Fixed for ≤ 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage) CTX 503 – 30 year Fixed for > 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)			
	CTX 422- 30 year w/MCC Fee ≤ 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage) CTX 523- 30 year Fixed w/MCC Fee > 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)			
Income Limits	Refer to TSAHC guidelines for income limits			
Ineligible Product Types	Homestyle Renovation Choice Renovation Construction to Perm / One-Time Close Mortgages			
Purchase Price Limits/Maximum Loan Amount	 The sales price of the home cannot exceed <u>TSAHC Purchase Price Limits</u> for the county in which the property is located Maximum loan amount cannot exceed Fannie Mae or Freddie Mac Conventional loan limits by county 			
Loan Purpose	Purchase			
Occupancy	 Primary residence, owner occupied only Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing 			

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Temporary Buy Downs	Not permitted		
	Eligibility		
Borrower Eligibility	 Acceptable Residency statuses: US Citizen(s) Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Seller Guide or the Residency and Eligibility Guide DACA Borrowers are permitted (Fannie Mae HFA Preferred/DU only) subject to requirements outlined in the Residency and Eligibility Guide Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses Loans to Limited Liability Corporations are not permitted. 		
Homebuyer Education Requirements	o Homebuyer Education is required per TSAHC guidelines and/or when all occupying borrowers are first-time homebuyers. o The applicable certificate(s) of completion must be delivered with the loan file. o The Homebuyer Education course must:		
Co-Signers/Non- Occupant co- borrowers/Non- purchasing spouse	Non-Occupant Co-Borrowers are permitted		
Non-Arm's Length Transactions	Per Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable		



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Credit				
	<u> </u>			
	Fannie Mae DU Approve/Eligible is required for all HFA Preferred loans			
AUS	Freddie Mac LPA Accept/ Eligible is required for all HFA Advantage loans			
	Manual underwriting is not permitted			
Underwriting Authority	Delegated underwriting only			
FICO Requirements	 640 minimum credit score for all properties A borrower with no credit score may be permitted: If another occupant borrower meets the 640 minimum credit score Subject to DU Approve/Eligible Findings If DU does not require the development of non-traditional credit for the borrower without a score 			
Non-Traditional Credit	Not permitted			
Significant Derogatory Credit	Refer to Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable			
DTI	Evaluated and determined by AUS LPA ONLY: For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI			
	Employment/Income			
Employment/Income Verification	 Employment and income documentation must comply with the requirements of the AUS Findings and the Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable, including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place. Approved third party suppliers and distributors that generate employment and income verification reports are permitted for the purpose of verifying income and/or employment. All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict. A 4506-C form is required to be signed at closing for all transactions. Transcript Requirements: W-2/1099 transcripts will not be required for a borrower when all income for that borrower is derived from W-2 wage earner and/or 1099 fixed income sources. Tax transcripts are required in the following circumstances: 			

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	 When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below: Self-employment income Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.) When a written VOE form 1005 is used as standalone income verification. Employment by family members When amended tax returns have been filed, transcripts are required and must support the amended income 		
	Assets/Reserves		
Asset Documentation	 Asset documentation must comply with the requirements of AUS findings and the <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u> as applicable Approved third party suppliers and distributors that generate asset verification reports are permitted for the purpose of verifying assets 		
Financing Concessions	Refer to Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable		
Borrower Contribution	 1 Unit: \$0 2-4 Units Minimum 3% borrower's own funds toward the down payment, closing costs, prepaids and reserves 		
	Subordinate Financing		
Subordinate Financing/Down Payment Assistance	Refer to TSAHC guidelines		
	Property/Appraisal		
Eligible Property Types	 1-4 units Townhomes PUDs Condominiums (Follow FNMA or FHLMC approval process as applicable) Community Land Trusts (FNMA HFA Preferred only) 		
Ineligible Property Types	Cooperatives Group Homes Property that is subject to repairs (all repairs must be complete and escrow holdbacks released prior to purchase with the exception of those noted in the Escrow Holdback section of this product matrix). Land trusts where the beneficiary is an individual Community Land Trusts (FHLMC HFA Advantage only) Manufactured homes		

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Appraisal Requirements	 Hybrid appraisals and the Property Data Report (PDR) are not permitted Determined by AUS findings Appraisal Condition rating of C5/C6 or Quality rating of Q6 is not permitted Lakeview will require successful UCDP Submission Summary Reports (SSRs) from Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Fannie Mae or Freddie Mac will not accept appraisals from the identified appraiser or supervisory appraiser as applicable. 		
Appraisal Transfers	Appraisal transfers are permitted in accordance with the <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u>		
Appraisal Re-Use	The re-use of an appraisal is permitted in accordance with the Fannie Mae Selling Guide or Freddie Mac Seller Guide		
Disaster Area Requirements	 Refer to the Disaster Guidelines in the Lakeview Loan Servicing Seller Guide for requirements pertaining to properties impacted by a disaster in: FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA); Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster; Areas where the Seller has reason to believe that a property might have been damaged in a disaster Correspondent lenders are responsible for monitoring the Disaster Declaration File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster. 		
Escrow Holdbacks	 Escrow holdbacks are permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing Follow Fannie Mae or Freddie Mac guidelines as applicable, regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per Fannie Mae or Freddie Mac guidelines as applicable Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable. Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released. 		
Geographic Restrictions	Property must be within the state of Texas		



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Special Restrictions			
High Cost Loans	Lakeview will not purchase High Cost Loans.		
Higher Priced Mortgage Loans (HPML)	Lakeview will purchase HPML in accordance with Fannie Mae or Freddie Mac guidelines as applicable		
	Insurance		
Mortgage Insurance	 The following MI types are permitted: Borrower paid monthly premium Borrower paid single premium Split Premium MI Financed mortgage insurance premium must be included in the LTV and CLTV are subject to High Cost loan calculations Mortgage Insurance Requirements Loans with First Mortgage product codes CTX 402 and CTX 422 LTV		
	80.01-85% 6%		
	Other Considerations		
Age of Documents	 All credit documents must be dated within 120 days of the note date Preliminary title policies must be no more than 180 days old on the date the note is signed 		
Assignment of Mortgage	All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements.		



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Seasoning	See Lakeview Loan Servicing Seller Guide	
Escrow Waivers	 Tax and Insurance escrows are required on all loans greater than 80% LTV Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required. Escrow waivers for property taxes are permitted on loans with LTVs less than 80% in accordance with the Fannie Mae or Freddie Mac Selling Guide as applicable and TSAHC guidelines. Tax and insurance escrows are required on all HPML loans. 	
Forbearance	Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.	
Seller shall deliver loans that were originated in accordance with Fannie Mae or Freddie Mac quidelines as applicable		

Seller shall deliver loans that were originated in accordance with Fannie Mae or Freddie Mac guidelines as applicable, unless otherwise stated with this product matrix. **In the case of conflicting guidelines, lender must follow the more restrictive to meet the credit, income limits, total debt-to-income ratio and loan and property requirements of TSAHC, Fannie Mae, Freddie Mac, Mortgage Insurer, Lender or Lakeview Loan Servicing.

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	Version Control				
Author	Section	Date	Update		
DH	Employment/ Income Verification	07/19/17	A 4506-T is required to be signed at closing for all transactions. Updated Transcript Requirements as follows:		
DM	Escrow Holdbacks	1/18/18	Added section and requirements for Escrow Holdbacks Escrow repairs are permitted in accordance with all TSAHC loan program guidelines. Escrow is permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing. Follow Fannie Mae guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation. It is Seller's responsibility to forward final completion documents to Lakeview per Fannie Mae Guidelines Loans with outstanding escrow repairs must not impact Lakeview's ability to deliver/sell the loan to Fannie Mae. The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae Selling Guide. Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds		
DM	Escrow waivers	7/19/18	Added section: Tax and insurance escrows are required on all loans greater than 80% loan to value (LTV). Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required. Escrow waivers for property taxes and homeowners insurance are permitted on loans with LTVs less than or equal to 80% in accordance with the Fannie Mae Selling Guide, TSAHC quidelines and state specific restrictions.		
DM	Employment/ Income Verification	7/19/18	Added clarifications: All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict. When amended tax returns have been filed, tax transcripts are required to support the amended income Added clarification regarding transfers:		
DM	Requirements	7719710	Added claimcation regarding transfers. Appraisal transfers are permitted in accordance with the Fannie Mae Selling Guide		
DM	FICO	9/4/18	Added note: 680 minimum FICO If combining with 0% DPA second mortgage product		
DM	Eligible Products	9/4/18	Added product codes for new DPA option: CTX301- Fannie Mae HFA Preferred 30 Yr. Fixed Rate with 0% second mortgage DPA		
DM	Borrower Eligibility	10/29/18	Acceptable Residency statuses: • US Citizen(s) • Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Selling Guide or the Bayview and Lakeview Borrower Residency and Eligibility Guide Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses		
DM	Employment/ income verification	1/3/19	Removed: • Commission Income ≥ 25%		



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DM	Disaster area requirements	1/31/19	Refer to the Disaster Guidelines in the Lakeview Loan Servicing Selling Guide or the Bayview Lakeview Loan Servicing Disaster Guide for requirements pertaining to properties impacted by a disaster in:
DM	Elizible Droducto	4/2/40	located in an area impacted by a disaster Added new bifurcated pricing product codes:
DM	Eligible Products	4/3/19	CTX 400 Fannie Mae HFA Preferred 30 Yr. Fixed Rate ≤100% AMI and/or low income census tract CTX 401 Fannie Mae HFA Preferred 30 Yr. Fixed Rate with 0% second mortgage DPA for ≤100% AMI and/or low census tract CTX 500 Fannie Mae HFA Preferred 30 Year Fixed Rate for >100% AMI and not low census tract CTX 501 Fannie Mae HFA Preferred 30 Year Fixed Rate with 0% second mortgage DPA for >100% AMI and not low census tract Removed MCC Fee codes/products
DM	FICO	4/3/19	FICO changed to 640
DM	Eligible Products/ Terms	9/5/19	Formatted in new matrix version Updated bifurcation to meet FNMA new guidelines of 80% AMI Added back MCC fee product codes
DM	Mortgage Insurance	9/5/9	Added over 80% coverage information
DM	All	12/2	Added LPA/Freddie Mac rules
DM	Eligible Products/ Terms	12/2	Removed codes for 0% second mortgage DPA Added new codes for loans with 3yr forgivable seconds
DM	DTI	12/2/19	LPA ONLY: For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI
DM	Employment/ Income Verification	12/2/19	Added: • 2-4 units (FNMA HFA Preferred only): • Borrowers with < 1yr property management experience: the rental income (not to exceed the PITIA of the subject) can be added to the borrower's gross income • Borrowers with ≥ 1yr property management experience: no restriction on the amount of rental income that can be used
DM	Eligible Products/ Terms	1/23/20	Updated over 80% product codes to include HFA Preferred; new codes: CTX503 AND CTX523
DM	Mortgage Insurance	1/23/20	Updated Mortgage Insurance Coverage to include above and below 80% AMI requirements for both FNMA and FHLMC
DM	High Cost	3.19.20	Added clarification: as defined by the CFPB QM points and fees tests
DM	COVID-19	4.9.2020	Inserted covid-19 guidance
DM	COVID-19	4.23.20	Updated COVID-19 guidance reflecting current announcements
DM	COVID-19	5.7.20	Updated COVID-19 guidance reflecting current announcements
DM	COVID-19	5.11.20	Updated COVID-19 guidance page with rescission of forbearance fees
DM	COVID-19	6.1.20	Updated COVID-19 forbearances section with reference to C2020-22
DM	COVID-19	6.11.20	Updated COVID-19 income section with reference to C2020-23 and temporary self-employment guidance
DM	COVID-19	6.22.20	Updated guidance on vvoe, forbearance and extension of flexibilities
DM	COVID-19	7.23.20	Updated guidance on extension of appraisal, employment, age of documentation and condo flexibilities
DM	High Cost	7.23.20	Updated high cost language to : high cost loans are not permitted
DM	COVID-19	9.17.20	Updated guidance on extension of appraisal, employment, forbearance, age of documentation and condo flexibilities



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DM	COVID-19	10.1.20	Updated the following sections on the interim guidance pages to point to the Lakeview Correspondent website for full details: Employment/income Appraisal Forbearance Age of Documentation Condo Project
DM	COVID-19	10.15.20	Income and employment sections: removed temporary waiving of tax transcripts
DM	Disaster and Borrower Eligibility sections	12.10.20	Updated to reflect new name of Residency and Disaster Guides
DM	Homebuyer Education	12.10.20	Clarified section: • Homebuyer Education is required per TSAHC guidelines and/or when all occupying borrowers are first-time homebuyers. •The applicable certificate(s) of completion must be delivered with the loan file. •The Homebuyer Education course must: O meet TSAHC guidelines AND O meet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be a HUD approved course AND O meet Fannie Mae or Freddie Mac's guidelines as applicable per AUS utilized
DM	Employment/ Income verification	12.23.20	Added new 4506c form as acceptable: • A 4506-C or 4506-T form is required to be signed at closing for all transactions; however all Notes dated on 3/1/21 or after will require the 4506-C
MM	COVID-19	1.7.21	Updated POA section: At this time Lakeview is not aligning with Fannie Mae's Power of Attorney flexibilities. Lakeview will continue to accept POAs in accordance with Lakeview Loan Servicing Seller Guide and Fannie Mae standard guidelines.
DM	Employment/ Income verification	2.18.21	Removed 4506-T as acceptable
ММ	Borrower Eligibility	3.04.21	Added DACA Borrowers are permitted (Fannie Mae HFA Preferred only) subject to requirements outlined in the Residency and Eligibility Guide
DM	COVID	4.1.21	Removed POA guidance from temporary COVID page
DM	COVID	6.1.21	Updated COVID page reflecting FNMA and FHLMC's retirement of certain flexibilities
DM	Employment/ Income Eligibility	6.1.21	Moved from Covid page to regular for Freddie Mac only: Lakeview will only accept an email as an alternate VVOE for salaried, hourly and commissioned income borrowers. When and email is used, it must: be from the borrower's direct supervisor/manager or the employer's HR department, and be from the employer's email address, such as name@company.com, and contain all the standard information required on a verbal verification of employment, including the name, title, and phone number of the person providing the verification.
MM	COVID	6.30.21	Removed COVID overlay page
ММ	Employment and income verification	6.30.21	Added the following clarification: including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place.
MM	Forbearance	6.30.21	Added section- Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.
SG	Employment/ Income Verification	11.24.21	Removed VA overlay of LES w/l 30 days of note date
DM	Homebuyer Education	4.14.22	Provided acceptable sources for landlord education
SG	Employment/Income verification, Eligible property types. Min borrower contribution, Co- Signers	8.26.22	 Removed FHLMC VVOE overlay Removed specific FNMA 2-4 unit requirements since FHLMC is aligned Added Non-Occupant Co-Borrowers are permitted



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SG	Appraisals	3.29.23	Added: Hybrid appraisals and the Property Data Report (PDR) are not permitted
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