

# USDA RURAL HOUSING PROGRAM PRODUCT MATRIX

This product matrix serves as a summary of the United States Department of Agriculture's Rural Housing program in addition to Lakeview Loan Servicing overlays. Refer to the USDA Handbook for any information not specified in this product matrix.

Seller shall deliver loans that were originated in accordance with the USDA Handbook unless otherwise noted in this product matrix.

#### Red indicates a change from a previous matrix.





USDA Guaranteed Rural Housing			
Fixed Rate			
Purchase and Rate/Term Refinance			
Occupancy	Minimum FICO	LTV/CLTV	Number of Units
Owner Occupied	<u>640</u>	100%*	1

Loan Product				
Eligible Products/Terms	<ul> <li>UDF300 – Fixed Rate 30YR Term Only</li> <li>* Discount points may be financed in accordance with USDA SFH Guaranteed Loan Program Handbook (HB-1-3555) requirements</li> </ul>			
Ineligible Products Types	<ul> <li>Rural Energy Plus Loans</li> <li>Streamlined Refinance/Streamlined Assist</li> <li>Section 502 Rural Refinance Pilot</li> <li>Section 504 Repair Pilot Program</li> <li>Single Close Construction</li> </ul>			
Maximum Loan Amount	Governed by the maximum allowable income limits			
Guarantee/Annual Fees	Conditional Commitment Issued         Guarantee Fee         Annual Fee           Prior 10/01/16         2.75%         0.50%           On or After 10/01/16         1.00%         0.35%			
Purpose	<ul> <li>Purchase</li> <li>Non-Streamlined Refinances</li> <li>Transactions in the State of Texas subject to 50(a)(6) are not permitted</li> </ul>			
Occupancy	Owner Occupied Primary Residences only			
LTV Determination	Loan to Value is based on the appraised value for both Purchases and Refinances			
Temporary Buydowns	Not permitted			
Eligibility Eligibility				
Borrower Eligibility	<ul> <li>Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u></li> <li><u>Employees, Principals, or Owners of Lakeview Third Party Originators are not eligible</u></li> <li>Acceptable Residency Statuses:         <ul> <li>US Citizen(s)</li> <li>Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens as defined in the <u>Lakeview Loan Servicing Seller Guide</u> or the <u>Residency and Eligibility Guide</u>.</li> <li>Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses</li> </ul> </li> </ul>			
Co-Borrower Co-Signer	<ul> <li>Must occupy the property</li> <li>Must take title to the property AND sign the Note and the Security Instrument</li> <li>Must not be an interested party to the transaction</li> </ul>			



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Overlays to USDA Rural Housing guidelines are underlined and in italics



	Credit		
AUS	<ul> <li>All loans must be submitted through GUS and receive an "Accept/Eligible" finding         <ul> <li>"Accept/Unable to Determine" findings are permitted with the following requirements:</li> <li>Property eligibility only</li> <li>File must contain evidence that the local RD Office has confirmed property eligibility and issued the Conditional Commitment</li> <li>All other underwriting summary categories must reflect and "Eligible" finding</li> </ul> </li> <li>No Lakeview Sponsored Underwriting</li> <li>Manual Underwriting is not permitted</li> </ul>		
Underwriting Authority	Delegated Underwriting only		
Credit Requirements	<ul> <li>Evaluated by GUS</li> <li>If a mortgage is not reported to the credit bureau, 12 months of cancelled checks are required to document payment history</li> <li>VOM/VOR as a stand-alone document is not permitted</li> </ul>		
Non-Traditional Credit	Use of non-traditional credit is not acceptable		
Significant Derogatory Credit	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u> For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13     bankruptcies, the applicant must obtain written permission from the credit agency or bankruptcy court/trustee, as applicable, to enter into the mortgage transaction. If permission is not obtained, the loan is ineligible.		
DTI	Evaluated and determined by GUS		
Employment/Income			
Employment/Income Verification	<ul> <li>Employment and income documentation must comply with the requirements of the USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</li> <li>For salaried employees, the verbal verification of employment must be completed within 10 business days prior to the note date</li> <li>For self-employed borrowers, the verbal verification of employment must be completed within 30 calendar days prior to the note date</li> <li>All sources of qualifying income must be legal in accordance with all applicable Federal, State, and Local laws, rules and regulations, without conflict</li> <li>VOE's as a stand-alone document are not acceptable.</li> <li>A signed 4506-C form is required for all transactions and is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse or the head of household)</li> <li>For applications dated 12/15/18 and after, the previous two years of IRS tax transcripts are required for each borrower and all adult household members (with the exception of full time students if they are not the applicant or the head of household)</li> <li>For future income, paystubs are required prior to purchase by Lakeview</li> </ul>		
Income Limits	To determine income and eligibility limits: http://eligibility.sc.egov.usda.gov		
	Assets/Reserves		
Asset Documentation	<ul> <li>Borrower(s) may not have assets, sufficient to obtain financing via a conventional uninsured product offering (20% down)</li> <li>Evaluated by GUS</li> <li>VOD as a stand-alone document is not permitted</li> </ul>		



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Gifts	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>
IPC – Interested Party Contributions	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>
Down Payment and Closing Cost Assistance	Down payment and closing cost assistance subordinate financing is not permitted
Borrower Contribution	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>
	Subordinate Financing
New Subordinate Financing	Permitted per <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u> <u>Down payment and closing cost assistance subordinate financing is not permitted</u>
Existing Subordinate Financing	<ul> <li>Subordinated financing, such as home equity seconds and down payment assistance "silent" seconds, cannot be included in the new loan amount</li> <li>Any existing secondary financing must be re-subordinated to the new loan</li> </ul>
	Property/Appraisal
Eligible Property Types	Property must be located in a rural area as defined by the local USDA office: <a href="http://eligibility.sc.egov.usda.gov">http://eligibility.sc.egov.usda.gov</a> Single Family Detached/Attached PUDs Condominiums (must be approved or accepted by HUD/FHA, VA, Fannie Mae or Freddie Mac) Land Trusts Leaseholds
Ineligible Property Types	<ul> <li>2-4 Units</li> <li>Manufactured homes</li> <li>Mobile homes</li> <li>Cooperatives</li> <li>Condotels</li> <li>Hotel Condominiums</li> <li>Timeshares</li> <li>Geodesic Domes</li> <li>Unimproved Land</li> <li>Properties served by cisterns</li> </ul>
Renegotiated Purchase Agreements	<ul> <li>Purchase agreements renegotiated after the completion of the appraisal that increases the sales price are only acceptable under the following circumstances:         <ul> <li>The sales price adjustment is due to price overruns that impact the tangible value of the property on new construction. An updated appraisal must be obtained to verify the value of the modifications.</li> <li>A renegotiation of only seller paid closing costs and/or prepaids occurs where seller paid closing costs/prepaids are common and customary for the market and supported by comparables.</li> </ul> </li> </ul>
Appraisal Requirements	<ul> <li>A full appraisal (e.g. form 1004/1073 or equivalent) is required for all</li> <li>The appraisal must have been completed within six months of the date of the request for a conditional commitment</li> <li>Purchase Transactions for existing dwellings must meet the current requirements of HUD Handbooks 4150.2 and 4905.1, typically verified through an RHS Adequacy Certification (Existing Dwelling Inspection Report), or by the appraiser certifying in the comments section of the appraisal that the property meets HUD Handbooks 4150.2 and 4905.1.</li> </ul>



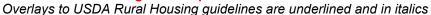
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Appraisal Transfers	Must be executed in accordance with <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>		
Appraisal Re-Use	Not permitted		
Acreage	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>		
Condos/PUDs	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>		
Disaster Area Requirements	<ul> <li>Refer to the Disaster Guidelines in the <u>Lakeview Loan Servicing Seller Guide</u> for requirements pertaining to properties impacted by a disaster in:         <ul> <li>FEMA Major Disaster Declarations with designated counties eligible for <b>Individual Assistance (IA)</b>;</li> <li>Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster;</li> <li>Areas where the Seller has reason to believe that a property might have been damaged in a disaster</li> </ul> </li> <li>Correspondent lenders are responsible for monitoring the <u>Disaster Declaration File</u> and the <u>FEMA Website</u> including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.</li> </ul>		
Escrow Holdbacks	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u> Escrow repairs must be completed prior to purchase by Lakeview Loan Servicing		
Deed Restricted Properties	Must be reviewed and approved prior to delivering the loan to Lakeview Loan Servicing		
Property Flipping	When the Purchase Agreement is executed within 90 days of the prior acquisition by the seller and appreciation is over 20% of the seller's acquisition cost, a second appraisal is needed.		
Recently Listed Properties (Refinances)	For properties listed for sale within 90 days of the disbursement date of the new mortgage loan, the loan is ineligible for sale to Lakeview Loan Servicing		
Geographic Restrictions	Properties located outside of the United States or in a Territory, Province or Commonwealth; including, but not limited to properties in Guam, Puerto Rico, the Virgin Islands, the Commonwealth of the Northern Mariana Islands or American Samoa are not permitted.		
High Cost Loans	• Lakeview will not purchase High Cost Loans		
Higher Priced Mortgage Loans (HPML)	Refer to <u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u>		
	Insurance		
Mortgage Insurance	Private Mortgage Insurance is not required		
Age of Documents	Other Considerations     All credit documents must be no more than 120 days old on the date that the Note is signed, including credit reports and employment, income and asset documents; refer to <a href="USDA SFH Guaranteed Loan Program Handbook"><u>USDA SFH Guaranteed Loan Program Handbook (HB-1-3555)</u></a> for additional details		



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Loan Program Handbook (3555), unless otherwise noted in this matrix.



	Preliminary Title Policies must be no more than 180 days old on the date that the Note is signed	
Assignment of Mortgage	All loans must be registered with MERS at the time of delivery to Lakeview Loan Servicing. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to the Seller Guide for transfer requirements.	
Seasoning Requirements	Refer to Lakeview Loan Servicing Seller Guide	
Escrow Waivers	Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans.	
Forbearance	Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing	
Rural Housing Documentation	<ul> <li>Conditional Commitment for Single Family Housing Loan Guarantee (RD 3555-18) - Loans may not have an outstanding contingent Conditional Commitment. All documentation used to satisfy the Conditional Commitment must be included in the file.</li> <li>Lender Certification for SFH Guaranteed Loan</li> <li>Completed Request for Single Family Housing Loan Guarantee (RD 3555-21)</li> <li>Loan Note Guarantee (RD 3555-17) to be provided within 30 days after the note date</li> <li>Evidence guarantee fee has been paid</li> </ul>	
Seller shall deliver loans that were originated in accordance with the USDA Single Family Housing Guaranteed		

EQUAL HOUSING LENDER

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Version Control			
Author	Section	Date	Update
RM	Geographic Restrictions	10/26/17	Removed Hawaii from the ineligible list
DM	Employment/Income Restrictions	04/26/18	Removed transcript requirement for all adult household members and added:
DH	AUS/Underwriting	06/15/18	Added the below clarification regarding GUS Findings:  o "Accept/Unable to Determine" findings are permitted with the following requirements:  Property eligibility only  File must contain evidence that the local RD office has confirmed property eligibility and issued the Conditional Commitment  All other Underwriting summary categories must reflect an "Eligible" finding
DH	Employment/Income	07/19/18	Added clarification that all sources of qualifying income must be legal in accordance with all applicable Federal, State, and Local laws, rules and regulations, without conflict Added clarification that when amended tax returns have been filed, tax transcripts are required and must support the amended income
DH	Appraisal Transfer	07/19/18	Added clarification that Appraisal transfers must be executed in accordance with <u>USDA SFH Guaranteed Loan Program Handbook (3555)</u>
DH	Escrow Waivers	07/19/18	Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans
DH	Borrower Eligibility	10/29/18	Revised:
DH	Down Payment & Closing Costs Subordinate Financing Assistance	11/01/18	<ul> <li>Added clarification that subordinate financing used for down payment and closing cost assistance is not permitted.</li> </ul>
DH	Employment/Income Verification	12/06/18	<ul> <li>Removed:         <ul> <li>A signed 4506-T is required for all borrowers and adult household members that will reside in the home</li> <li>Tax transcripts are required in the following circumstances:                 <ul> <li>When tax returns are used to qualify a borrower. The number of years provided must be based on the GUS findings. Income verified via tax returns includes but is not limited to the examples listed below.</li></ul></li></ul></li></ul>
DH	Disaster Area Requirements	01/31/19	<ul> <li>Removed:         Refer to <u>USDA SFH Guaranteed Loan Program Handbook (3555)</u> </li> <li>Replaced:         <ul> <li>Refer to the Disaster Guidelines in the Lakeview Loan Servicing Selling Guide or the Bayview   Lakeview Loan Servicing Disaster Guide for requirements pertaining to properties impacted by a disaster in:</li></ul></li></ul>

# EQUAL HOUSING LENDER

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			<ul> <li>Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans</li> <li>Administration) has determined that there may be an increased risk of loss due to a disaster;</li> <li>Areas where the Seller has reason to believe that a property might have been damaged in a disaster o Correspondent lenders are responsible for monitoring the Bayview   Lakeview Loan Servicing Disaster File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.</li> </ul>
AM	Ineligible Product Types	08/15/19	Added:     o 504 Repair Pilot Program to ineligible list
AM	Matrix	08/30/19	Updated to new format
AM	Ineligible Product Types	11/07/19	Added:     O Single Close Construction
АМ	Appraisal Requirements	11/07/19	Removed:     O Requirement for form 1004MC due to PN 529 – handbook changes
DH	COVID-19 Guidance	04/09/20	Added front page detailing COVID-19 guidance to be applied to product
DH	Significant Derogatory Credit	05/07/20	Added:     For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 bankruptcies, the applicant must obtain written permission from the credit agency or bankruptcy court/trustee, as applicable, to enter into the mortgage transaction. If permission is not obtained, the loan is ineligible.
DH	COVID-19 Guidance	05/11/20	Updated COVID-19 cover page     Rescission of forbearance \$1000 administration fee
DH	COVID-19 Guidance	06/11/20	Updated COVID-19 cover page     Minimum FICO score for FHA, VA and USDA loans will be 640
DH	COVID-19 Guidance	06/22/20	Updated COVID-19 cover page     Updated VVOE requirements and reference to C2020-25     Updated Forbearance section to reference C2020-25
DH	COVID-19 Guidance	07/09/20	Updated COVID-19 cover page     Updated VVOE requirements with reference to C2020-26     Updated Appraisal Flexibilities with reference to C2020-26
DH	COVID-19 Guidance	08/27/20	Updated COVID-19 cover page     Minimum FICO score for FHA Standard & VA loans down to 620
АМ	COVID-19 Guidance	09/17/20	Updated COVID-19 cover page     Updated VVOE requirements with reference to C2020-34     Updated Appraisal Flexibilities with reference to C2020-34     Updated Forbearance section with reference to C2020-34
DH	COVID-19 Guidance	10/15/20	Updated COVID-19 cover page     Removed temporary tax transcript flexibilities
DH	Eligible Products/Terms	11/25/20	Added clarification that discount points may be financed in accordance with USDA SFH Guaranteed Loan Program Handbook (3555) requirements
MM	Borrower Eligibility	12.10.20	<ul> <li>Removed:         <ul> <li>Refer to <u>USDA SFH Guaranteed Loan Program Handbook</u> (3555)</li> </ul> </li> <li>Employees, Principals, or Owners of Lakeview Third Party Originators are not eligible</li> <li>Acceptable Residency Statuses:         <ul> <li>US Citizen(s)</li> <li>Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens as defined in the <u>Lakeview Loan Servicing Selling Guide</u> or the <u>Bayview   Lakeview Borrower Residency and Eligibility Guide</u>.</li> </ul> </li> <li>Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses</li> <li>Added:         <ul> <li>Refer to <u>USDA SFH Guaranteed Loan Program Handbook</u> (3555)</li> <li>Employees, Principals, or Owners of Lakeview Third Party Originators are not eligible</li> </ul> </li> <li>Acceptable Residency Statuses:         <ul> <li>US Citizen(s)</li> <li>Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens as defined in the <u>Lakeview Loan Servicing Seller Guide</u> or the <u>Residency and Eligibility Guide</u>.</li> </ul> </li> <li>Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses</li> </ul>



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ММ	Disaster Area Requirements	12.10.20	Refer to the Disaster Guidelines in the Lakeview Loan Servicing Selling Guide or the Bayview   Lakeview Loan Servicing Disaster Guide    O FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);  O Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster;  O Areas where the Seller has reason to believe that a property might have been damaged in a disaster Correspondent lenders are responsible for monitoring the Bayview   Lakeview Loan Servicing Disaster File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.  Added:  Refer to the Disaster Guidelines in the Lakeview Loan Servicing Seller Guide requirements pertaining to properties impacted by a disaster in:  O FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA);  O Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster;  O Areas where the Seller has reason to believe that a property might have been damaged in a disaster Correspondent lenders are responsible for monitoring the Disaster Declaration File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster.
ММ	Employment/ Income Verification	12.23.20	Removed:  A signed 4506-T is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse or the head of household)  Added:  A 4506-C or 4506-T form is required for all transactions and is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse or the head of household); however, all Notes dated on 3/1/21 or after will require the 4506-C.
ММ	Employment/ Income Verification	02.18.21	<ul> <li>Removed:</li> <li>A 4506-C or 4506-T form is required for all transactions and is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse or the head of household); however, all Notes dated on 3/1/21 or after will require the 4506-C.</li> <li>Added:</li> <li>A signed 4506-C or 4506-T form is required for all transactions and is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse or the head of household); however, all loans delivered to Lakeview on or after 2/18/2021 will require the signed 4506-C form.</li> </ul>
DH	COVID-19 Guidance	04.01.21	Updated COVID-19 Cover Page     Removed self-employment verification of business overlay for VA     Removed VVOE Alternative Verification options for VA
MM	Header	06.01.21	Updated logo
AS	COVID-19 Guidance	06.24.21	Updated COVID-19 Cover Page and updated VOE/Appraisal flexibilities
AS	COVID-19 Guidance	10.14.21	REMOVED:  The minimum FICO score for FHA Standard and VA products will be 620.  The minimum FICO score for FHA Streamline and USDA products will be 640.  See Lakeview announcements C2020-09, C2020-23 and C2020-32 for full details.  REMOVED:
ММ	Employment/ Income Verification	11.24.21	For borrowers in the military, a military Leave and Earnings Statement [LES], dated within 30 days prior to the note date, is acceptable in lieu of a verbal verification of employment
AS	Ineligible Property Types	12.09.22	Removed: Group Homes
AS	COVID-19 Guidance	03.08.23	Removed from beginning of matrix
AS	Forbearance	03.08.23	Added section from COVID-19 guidance: Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing



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