



The TSAHC Conventional Program, which allows DU or LPA, is a partnership program between Lakeview Loan Servicing and the Texas State Affordable Housing Corporations with the goal of assisting Texans obtain a place to call home.

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TSAHC HFA Conventional Program					
Fixed Rate					
		Purchase			
Occupancy	Number of Units	Maximum LTV/CLTV/HCLTV	FICO	DTI	
Primary Residence	1 Unit SFR	97%/105%	640	Determined by AUS	
	2-4	95%/105%	640	Determined by AUS	

Loan Product				
	• 30 Year Fixed Rate Only			
	First Mortgage product codes			
Eligible Products/ Terms	CTX 402 – 30 year Fixed for ≤ 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage) CTX 503 – 30 year Fixed for > 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)			
	CTX 422- 30 year w/MCC Fee ≤ 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage) CTX 523- 30 year Fixed w/MCC Fee > 80% AMI (Fannie Mae HFA Preferred or Freddie Mac HFA Advantage)			
Income Limits	Refer to TSAHC guidelines for income limits			
Ineligible Product Types	Homestyle Renovation Choice Renovation Construction to Perm / One-Time Close Mortgages			
Purchase Price Limits/Maximum Loan Amount	The sales price of the home cannot exceed <u>TSAHC Purchase Price Limits</u> for the county in which the property is located Maximum loan amount cannot exceed Fannie Mae or Freddie Mac Conventional loan limits by county			
Loan Purpose	Purchase			
Occupancy	 Primary residence, owner occupied only Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing 			

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LENDER

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Temporary Buy Downs	Not permitted		
	Eligibility		
Borrower Eligibility	 Acceptable Residency statuses: US Citizen(s) Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Seller Guide or the Residency and Eligibility Guide DACA Borrowers are permitted (Fannie Mae HFA Preferred/DU only) subject to requirements outlined in the Residency and Eligibility Guide Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses Loans to Limited Liability Corporations are not permitted. 		
Homebuyer Education Requirements	ication		
Co-Signers/Non- Occupant co- borrowers/Non- purchasing spouse	Non-Occupant Co-Borrowers are permitted		
Non-Arm's Length Transactions	Per Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable		



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	Credit		
AUS	 Fannie Mae DU Approve/Eligible is required for all HFA Preferred loans Freddie Mac LPA Accept/ Eligible is required for all HFA Advantage loans Manual underwriting is not permitted 		
Underwriting Authority	Delegated underwriting only		
FICO Requirements	 640 minimum credit score for all properties A borrower with no credit score may be permitted: If another occupant borrower meets the 640 minimum credit score Subject to DU Approve/Eligible Findings If DU does not require the development of non-traditional credit for the borrower without a score 		
Non-Traditional Credit	Not permitted		
Significant Derogatory Credit	Refer to Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable		
DTI	 Evaluated and determined by AUS LPA ONLY: For the subject property and all other real estate owned, flood insurance and special assessments with more than 10 monthly payments remaining must be included in the DTI 		
	Employment/Income		
Employment/Income Verification	 Employment and income documentation must comply with the requirements of the AUS Findings and the Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable, including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place. Approved third party suppliers and distributors that generate employment and income verification reports are permitted for the purpose of verifying income and/or employment. All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict. A 4506-C form is required to be signed at closing for all transactions. Transcript Requirements: W-2/1099 transcripts will not be required for a borrower when all income for that borrower is derived from W-2 wage earner and/or 1099 fixed income sources. Tax transcripts are required in the following circumstances: 		



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- Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.)
- When a written VOE form 1005 is used as standalone income verification.
- Employment by family members
- When amended tax returns have been filed, transcripts are required and must support the amended income

Note: Typically, tax returns are not available from the IRS until two to three weeks after a Consumer e-files their tax returns and six to eight weeks after filing by mail. If the current tax return has been filed but the corresponding tax transcript is not yet available due to IRS lag times, the prior year's transcripts are required (depending on AUS requirement), in addition to the current tax return and current year transcript request returned as a "No Record Found". The current year tax returns must be reviewed to validate the stability of income/business and determine the reasonableness of any positive trends for the purpose of considering as qualifying income. Additional documents, (i.e. copies of cancelled checks for IRS Payment or IRS refund, or electronic filing receipt from the IRS indicating the SID and AGI that matches the return) may be required on a case-by-case basis.

In FEMA declared disaster areas, the IRS may grant tax filing extensions to citizens of specific Counties and Parishes. If a tax payer takes advantage of these extensions, a copy of the extension, the "No Record" result and the prior year's transcripts are required (based on AUS finding).

Assets/Reserves **Asset Documentation** Asset documentation must comply with the requirements of AUS findings and the Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable · Approved third party suppliers and distributors that generate asset verification reports are permitted for the purpose of verifying assets Financing Concessions Refer to Fannie Mae Selling Guide or Freddie Mac Seller Guide as applicable **Borrower** Contribution • 1 Unit: \$0 2-4 Units Minimum 3% borrower's own funds toward the down payment, closing costs, prepaids and reserves **Subordinate Financing Subordinate** Financing/Down Refer to TSAHC guidelines **Payment Assistance** Property/Appraisal **Eligible Property** 1-4 units **Types** Townhomes PUDs Condominiums (Follow FNMA or FHLMC approval process as applicable) Community Land Trusts (FNMA HFA Preferred only)



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Ineligible Property Types	 <u>Cooperatives</u> <u>Group Homes</u> <u>Property that is subject to repairs (all repairs must be complete and escrow holdbacks released prior to purchase with the exception of those noted in the Escrow Holdback section of this product matrix).</u> Land trusts where the beneficiary is an individual Community Land Trusts (FHLMC HFA Advantage only) <u>Manufactured homes</u> 		
Appraisal Requirements	 Hybrid appraisals and the Property Data Report (PDR) are not permitted Determined by AUS findings Appraisal Condition rating of C5/C6 or Quality rating of Q6 is not permitted Lakeview will require successful UCDP Submission Summary Reports (SSRs) from Fannie Mae and Freddie Mac. Lakeview will not purchase loans that include the proprietary messages that indicate 100% of the loans submitted with appraisals from the identified appraiser or supervisory appraiser will be reviewed, or that Fannie Mae or Freddie Mac will not accept appraisals from the identified appraiser or supervisory appraiser as applicable. 		
Appraisal Transfers	Appraisal transfers are permitted in accordance with the Fannie Mae Selling Guide or Freddie Mac Seller Guide		
Appraisal Re-Use	The re-use of an appraisal is permitted in accordance with the <u>Fannie Mae Selling Guide</u> or <u>Freddie Mac Seller Guide</u>		
Disaster Area Requirements	 Refer to the Disaster Guidelines in the Lakeview Loan Servicing Seller Guide for requirements pertaining to properties impacted by a disaster in: FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA); Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster; Areas where the Seller has reason to believe that a property might have been damaged in a disaster Correspondent lenders are responsible for monitoring the Disaster Declaration File and the FEMA Website including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster. 		
Escrow Holdbacks	 Escrow holdbacks are permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing Follow Fannie Mae or Freddie Mac guidelines as applicable, regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per Fannie Mae or Freddie Mac guidelines as applicable Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan 		



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	 The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae Selling Guide or Freddie Mac Selling Guide as applicable. Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released. 		
Geographic Restrictions	Property must be v	vithin the state of	Texas
	_	Special Re	strictions
High Cost Loans	Lakeview will not purchase High Cost Loans.		
Higher Priced Mortgage Loans (HPML)	Lakeview will purchase HPML in accordance with Fannie Mae or Freddie Mac guidelines as applicable		
		Insura	
Mortgage Insurance	Borrower paid Split Premium Financed mortga to High Cost loan Mortgage Insuran Loans with First Mo LTV 95.01-97% 90.01-95% 85.01-90% 80.01-85%	d monthly premium disingle premium ni MI ge insurance prenium ni calculations ace Requirement ortgage product of Coverage 18% 16% 12% 6%	mium must be included in the LTV and CLTV are subject
	85.01-90% 80.01-85%	25% 12%	_



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Other Considerations				
Age of Documents	 All credit documents must be dated within 120 days of the note date Preliminary title policies must be no more than 180 days old on the date the note is signed 			
Assignment of Mortgage	All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements.			
Seasoning	See <u>Lakeview Loan Servicing Seller Guide</u>			
Escrow Waivers	 Tax and Insurance escrows are required on all loans greater than 80% LTV Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required. Escrow waivers for property taxes are permitted on loans with LTVs less than 80% in accordance with the Fannie Mae or Freddie Mac Selling Guide as applicable and TSAHC guidelines. Tax and insurance escrows are required on all HPML loans. 			
Forbearance	Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.			

Seller shall deliver loans that were originated in accordance with Fannie Mae or Freddie Mac guidelines as applicable, unless otherwise stated with this product matrix. **In the case of conflicting guidelines, lender must follow the more restrictive to meet the credit, income limits, total debt-to-income ratio and loan and property requirements of TSAHC, Fannie Mae, Freddie Mac, Mortgage Insurer, Lender or Lakeview Loan Servicing.

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			Version Control
Author	Section	Date	Update
DH	Employment/ Income Verification	07/19/17	A 4506-T is required to be signed at closing for all transactions. Updated Transcript Requirements as follows:
DM	Escrow Holdbacks	1/18/18	Added section and requirements for Escrow Holdbacks Escrow repairs are permitted in accordance with all TSAHC loan program guidelines. Escrow is permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing. Follow Fannie Mae guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation. It is Seller's responsibility to forward final completion documents to Lakeview per Fannie Mae Guidelines Loans with outstanding escrow repairs must not impact Lakeview's ability to deliver/sell the loan to Fannie Mae. The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows The correspondent lender shall deliver loans that were originated in accordance with the Fannie Mae Selling Guide. Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds
DM	Escrow waivers	7/19/18	Added section: Tax and insurance escrows are required on all loans greater than 80% loan to value (LTV). Flood insurance premiums paid by the borrower must be escrowed and cannot be waived regardless of LTV. If flood insurance premiums are paid by a condominium association, homeowner's association or other group, no escrow is required. Escrow waivers for property taxes and homeowners insurance are permitted on loans with LTVs less than or equal to 80% in accordance with the Fannie Mae Selling Guide, TSAHC guidelines and state specific restrictions.
DM	Employment/ Income Verification	7/19/18	Added clarifications: All sources of qualifying income must be legal in accordance with all applicable federal, state and local laws, rules and regulation, without conflict.
DM	Appraisal Requirements	7/19/18	Added clarification regarding transfers: • Appraisal transfers are permitted in accordance with the Fannie Mae Selling Guide
DM	FICO	9/4/18	Added note: 680 minimum FICO If combining with 0% DPA second mortgage product
DM	Eligible Products	9/4/18	Added product codes for new DPA option: CTX301- Fannie Mae HFA Preferred 30 Yr. Fixed Rate with 0% second mortgage DPA
DM	Borrower Eligibility	10/29/18	Acceptable Residency statuses: • US Citizen(s) • Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens defined in the Lakeview Loan Servicing Selling Guide or the Bayview and Lakeview Borrower Residency and Eligibility Guide Note: If closing in a Trust, the Trust beneficiaries must meet one of the above residency statuses
DM	Employment/ income verification	1/3/19	Removed: • Commission Income ≥ 25%



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5.10.23

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DM Disaster area requirements 1/31/19 * Refer to the Disaster Guidelines in the Lakeview Loan Servicing Selling Guide or the Servicing Disaster Guide for requirements perfaining to properly implicate to a Servicing Disaster Guide for requirements perfaining to properly might have to a fissate of Carles and a disaster declared a disaster declared inspirated by a disaster of Lakeview Loan SEMM And Fish and a disaster declared might be a disaster declared might be considered in the Carles and the Carles an	
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CTX 400 Fannie Mae HFA Preferred 30 Yr. Fixed Rate ≤100% AMI and/or low incore CTX 401 Fannie Mae HFA Preferred 30 Yr. Fixed Rate with 0% second mortgage D census tract CTX 500 Fannie Mae HFA Preferred 30 Year Fixed Rate for >100% AMI and not low CTX 501 Fannie Mae HFA Preferred 30 Year Fixed Rate with 0% second mortgage census tract Removed MCC Fee codes/products DM	
DM Eligible Products/ Terms 9/5/19 • Formatted in new matrix version • Updated bifurcation to meet FNMA new guidelines of 80% AMI • Added back MCC fee product codes DM Mortgage Insurance 9/5/9 • Added over 80% coverage information DM All 12/2 • Added LPA/Freddie Mac rules DM Eligible Products/ Terms 12/2/19 • LPA ONLY: For the subject property and all other real estate owned, flood insurance more than 10 monthly payments remaining must be included in the DTI DM Employment/ Income Verification 12/2/19 Added: DM Employment/ Income Verification 0 Borrowers with < 1yr property management experience: the rental income (not subject) can be added to the borrower's gross income on Borrowers with < 1yr property management experience: no restriction on the air be used DM Eligible Products/ Terms 1/23/20 Updated over 80% product codes to include HFA Preferred; new codes: CTX503 A December of the composition of the subject of the composition of the subject of the composition of the subject) can be added to the borrower's gross income on Borrowers with < 1yr property management experience: no restriction on the air be used DM Mortgage Insurance 1/23/20 Updated over 80% product codes to include HFA Preferred; new codes: CTX503 A December of the composition of the subject of the composition of the subject of the composition of the composition of the subject of the composition of the composition of the subject of the composition	age DPA for ≤100% AMI and/or low not low census tract
Position Property	
DM All 12/2 • Added LPA/Freddie Mac rules DM Eligible Products/ Terms 12/2 • Removed codes for 0% second mortgage DPA DM • Added new codes for loans with 3yr forgivable seconds DM DTI 12/2/19 • LPA ONLY: For the subject property and all other real estate owned, flood insurance more than 10 monthly payments remaining must be included in the DTI DM Employment/ Income Verification 12/2/19 Added:	
DM Eligible Products/ Terms 12/2 • Removed codes for 0% second mortgage DPA • Added new codes for loans with 3yr forgivable seconds DM DTI 12/2/19 • LPA ONLY: For the subject property and all other real estate owned, flood insurance more than 10 monthly payments remaining must be included in the DTI DM Employment/ Income Verification 12/2/19 Added:	
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DM Employment/ Income Verification 12/2/19 Added:	
Verification • 2-4 units (FNMA HFA Preferred only): o Borrowers with < 1yr property management experience: the rental income (not subject) can be added to the borrower's gross income DM Eligible Products/ Terms 1/23/20 Updated over 80% product codes to include HFA Preferred; new codes: CTX503 A DM Mortgage Insurance 1/23/20 Updated Mortgage Insurance Coverage to include above and below 80% AMI required FHLMC DM High Cost 3.19.20 Added clarification: as defined by the CFPB QM points and fees tests DM COVID-19 4.9.2020 Inserted covid-19 guidance DM COVID-19 4.23.20 Updated COVID-19 guidance reflecting current announcements DM COVID-19 5.7.20 Updated COVID-19 guidance reflecting current announcements DM COVID-19 5.11.20 Updated COVID-19 guidance page with rescission of forbearance fees	urance and special assessments with
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DM COVID-19 6.1.20 <u>Updated COVID-19 forbearances section with reference to C2020-22</u>	
DM COVID-19 6.11.20 Updated COVID-19 income section with reference to C2020-23 and temporary self-em	elf-employment guidance
DM COVID-19 6.22.20 Updated guidance on vvoe, forbearance and extension of flexibilities	
DM COVID-19 7.23.20 <u>Updated guidance on extension of appraisal, employment, age of documentation and or appraisal approximation and or appraisal approximation and or appraisal approximation and or approximation approximation and or approxi</u>	and condo flexibilities
DM High Cost 7.23.20 Updated high cost language to : high cost loans are not permitted	
DM COVID-19 9.17.20 <u>Updated guidance on extension of appraisal, employment, forbearance, age of docum</u>	ocumentation and condo flexibilities



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			Updated the following sections on the interim guidance pages to point to the Lakeview Correspondent website for full
DM	COVID-19	10.1.20	details: Employment/income Appraisal Forbearance Age of Documentation Condo Project
DM	COVID-19	10.15.20	Income and employment sections: removed temporary waiving of tax transcripts
DM	Disaster and Borrower Eligibility sections	12.10.20	Updated to reflect new name of Residency and Disaster Guides
DM	Homebuyer Education	12.10.20	Clarified section: • Homebuyer Education is required per TSAHC guidelines and/or when all occupying borrowers are first-time homebuyers. •The applicable certificate(s) of completion must be delivered with the loan file. •The Homebuyer Education course must: O meet TSAHC guidelines AND O meet the standards defined by the National Industry Standards for Homeownership Education and Counseling or be a HUD approved course AND O meet Fannie Mae or Freddie Mac's guidelines as applicable per AUS utilized
DM	Employment/ Income verification	12.23.20	Added new 4506c form as acceptable: • A 4506-C or 4506-T form is required to be signed at closing for all transactions; however all Notes dated on 3/1/21 or after will require the 4506-C
ММ	COVID-19	1.7.21	Updated POA section: At this time Lakeview is not aligning with Fannie Mae's Power of Attorney flexibilities. Lakeview will continue to accept POAs in accordance with Lakeview Loan Servicing Seller Guide and Fannie Mae standard guidelines.
DM	Employment/ Income verification	2.18.21	Removed 4506-T as acceptable
ММ	Borrower Eligibility	3.04.21	Added DACA Borrowers are permitted (Fannie Mae HFA Preferred only) subject to requirements outlined in the Residency and Eligibility Guide
DM	COVID	4.1.21	Removed POA guidance from temporary COVID page
DM	COVID	6.1.21	Updated COVID page reflecting FNMA and FHLMC's retirement of certain flexibilities
DM	Employment/ Income Eligibility	6.1.21	Moved from Covid page to regular for Freddie Mac only: Lakeview will only accept an email as an alternate VVOE for salaried, hourly and commissioned income borrowers. When and email is used, it must: O be from the borrower's direct supervisor/manager or the employer's HR department, and O be from the employer's email address, such as name@company.com, and O contain all the standard information required on a verbal verification of employment, including the name, title, and phone number of the person providing the verification.
MM	COVID	6.30.21	Removed COVID overlay page
MM	Employment and income verification	6.30.21	Added the following clarification: including all additional investor COVID guidelines and diligence requirements for income and employment verification that are still in place.
ММ	Forbearance	6.30.21	Added section- Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing.
SG	Employment/ Income Verification	11.24.21	Removed VA overlay of LES w/l 30 days of note date
DM	Homebuyer Education	4.14.22	Provided acceptable sources for landlord education
SG	Employment/Income verification, Eligible property types. Min borrower contribution, Co- Signers	8.26.22	Removed FHLMC VVOE overlay Removed specific FNMA 2-4 unit requirements since FHLMC is aligned Added Non-Occupant Co-Borrowers are permitted



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SG	Appraisals	3.29.23	Added: • Hybrid appraisals and the Property Data Report (PDR) are not permitted
SG	Employment/ Income Verification	4.19.23	Added clarifying language: regarding transcripts • Additional documents, (i.e. copies of cancelled checks for IRS Payment/IRS refund, or electronic filing receipt from the IRS indicating the Submission Identification Number (SID) and AGI that matches the return) may be required on a case-by-case basis.
SG	Income/Employment Verification	5.10.23	 Added: Note: Typically, tax returns are not available from the IRS until two to three weeks after a Consumer e-files their tax returns and six to eight weeks after filing by mail. If the current tax return has been filed but the corresponding tax transcript is not yet available due to IRS lag times, the prior year's transcripts are required (depending on AUS requirement), in addition to the current tax return and current year transcript request returned as a "No Record Found". The current year tax returns must be reviewed to validate the stability of income/business and determine the reasonableness of any positive trends for the purpose of considering as qualifying income. Additional documents, (i.e. copies of cancelled checks for IRS Payment or IRS refund, or electronic filing receipt from the IRS indicating the SID and AGI that matches the return) may be required on a case-by-case basis. In FEMA declared disaster areas, the IRS may grant tax filing extensions to citizens of specific Counties and Parishes. If a tax payer takes advantage of these extensions, a copy of the extension, the "No Record" result and the prior year's transcripts are required (based on AUS finding).