



The CalHFA Government Program is a partnership program between Lakeview Loan Servicing and the California Housing Finance Agency with the goal of assisting more Californians to have a place to call home.

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CalHFA Government Matrix				
Fixed Rate Purchase				
Occupancy	Number of Units	Maximum LTV (CLTV per investor guidelines)	FICO	DTI ^{2,4}
	1 Unit	FHA: 96.5% ³	640	FICO ≥ 700: 50%
			040	FICO < 700: 45%
	1 Unit	VA: 100% ¹	640	FICO ≥ 700: 50%
			040	FICO < 700: 45%
	1 Unit	USDA: 100% ¹	640	FICO ≥ 700: 50%
Primary Residence			040	FICO < 700: 45%
	1 Unit HUD 184		% 640	FICO ≥ 700: <u>Lesser</u> <u>of</u> 50% or HUD approved DTI
		HUD 104: 90%		FICO < 700: <u>Lesser</u> <u>of</u> 45% or HUD approved DTI
 ¹ Exclusive of Financed Guaranty/Funding Fees ² HUD 184 loan maximum DTI is the Loan Product lesser of 45% or the DTI HUD approves based on compensating factors ³ With the exception of the 203(h) product which permits loan to values up to 100% ⁴Properties with Manufactured Homes are capped at 45.00% DTI 				
Loan Product				
30 Year Fixed Rate Only • FCA 300: FHA 30 Year Fixed Rate • Limited 203k • 203h (see section for full details) • HUD184 • VCA300: VA 30 Year Fixed Rate • VCA309: VA 30 Year Fixed High Balance • UCA300*: USDA Guaranteed 30 Year Fixed Rate Energy Efficient Mortgages (EEM)-Refer to http://www.calhfa.ca.gov/ for requirements *Discount points are permitted only per USDA SFH Guaranteed Loan Program Handbook (HB-1-3555) and CalHFA Government Loans Program Handbook requirements				
Income Limits				



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Ineligible Product Types	 FHA Standard 203(k)loans Good Neighbor Next Door (GNND) HUD \$100 Down with Repair Escrows VA Alteration and Repair Loans USDA Rural Energy Plus Loans Section 504 Repair Pilot Program Direct Program Single Close Construction 		
Maximum Loan Amount	 Refer to <u>http://www.calhfa.ca.gov/</u> guidelines VA: The maximum loan amount (excluding the Financed Guaranty Funding Fee) cannot exceed VA loan limits for the county in which the property is located. USDA: The maximum loan amount cannot exceed USDA loan limits for the county in which the property is located. 		
Loan Purpose	• Purchase		
Occupancy	 Primary residence, owner occupied only Borrowers and spouses must reside in the U.S and occupy the property as their primary residence within 60 days of closing 		
Temporary Buy Downs	 <u>2/1, 1/1 and 1/0 Permitted</u> <u>Allowable Buydown Contributors: Builder/ Seller; Lender; or Other Interested 3rd Party (as permitted per FHA, USDA or VA, as applicable)</u> <u>Borrower Funded Buydowns are not permitted</u> Buydown Agreement required to be in the file Refer to <u>HUD Handbook 4000.1, USDA SFH Guaranteed Loan Program Handbook (HB-1-3555) or the VA Lenders Handbook</u> as applicable, for all other eligibility requirements 		
Eligibility			
Borrower Eligibility	 Borrower(s) must meet Cal HFA's eligibility requirements as per the Cal HFA Program Handbook Acceptable Residency statuses: US Citizen(s) Non-US Citizen(s) who are lawfully present in the United States. This includes both Permanent Qualified Resident Aliens and Non-Permanent Qualified Aliens as defined in the Lakeview Loan Servicing Seller Guide or the Residency and Eligibility Guide FHA and VA: DACA Borrowers are eligible- See Residency and Eligibility Guide for full requirements USDA: DACA Borrowers are ineligible 		



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	Must vest as an individual(s) per CalHFA guidelines		
	Loans to Limited Liability Corporations are not permitted.		
	• Loans to Limited Liability Corporations are not permitted.		
	Homebuyer Education is required for one occupying first-time homebuyer		
Homebuyer Education	Homebuyer Education is not required for non-first-time homebuyer(s)		
Requirements	Refer to http://www.calhfa.ca.gov/ for approved education courses		
•			
Co-Signers/Non-			
Occupant co-	Non-occupant Co-Signers and Non-Occupant Co-Borrowers are not permitted		
borrowers/Non- purchasing Spouse			
paronaonig opouse			
Non-Arm's Length	Per Investor Guidelines		
Transactions			
	Credit		
	FHA:		
	 Fannie Mae Desktop Underwriter (DU) with 'Approve / Eligible' or Freddie Mac Loan 		
	Prospect Advisor (LPA) with 'Accept' recommendation.		
	Manual Underwriting is permitted subject to the following:		
	o as long as the overall insurability and/or eligibility of the loan is not effected		
	o the loan receives a refer/eligible recommendation (except if it is due to a borrower with no		
	<u>credit score)</u>		
	• the loan receives an approve or accept/eligible recommendation but it requires a		
	downgrade due to additional information not considered in the AUS decision.		
	o <u>43% maximum DTI</u>		
	o <u>660 minimum FICO</u>		
	 Manufactured Homes: manual underwriting is not permitted 		
AUS	 <u>203(h): manual underwriting and/or downgrades are not permitted</u> 		
	HUD 184:		
	Manual Underwrite only, completed by HUD		
	VA:		
	 Fannie Mae Desktop Underwriter (DU) with 'Approve / Eligible' or Freddie Mac Loan 		
	Prospect Advisor (LPA) with 'Accept' recommendation.		
	• <u>Manual underwriting is not permitted</u>		
	USDA:		
	• GUS with 'Accept/Eligible' findings is required		
	 <u>Bos with Acceptibile infullings is required</u> <u>Manual Underwriting is not permitted</u> 		
	Other customized automated underwriting systems are not permitted.		



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Underwriting Authority • Delegated underwriting only • Non-delegated underwriting not permitted FICO Requirements • All borrowers must have a <u>640</u> minimum credit score Non-Traditional Credit • All borrowers must have a <u>640</u> minimum credit score Non-Traditional Credit • Not permitted • Refer to Investor Guidelines with the exception of the below. USDA • For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 Bankruptcies, The applicant must obtain written permission from the credit agency or bankruptcy court/trustee as applicable, to enter into the mortgage transaction. If permission is not obtained, the loan
Non-Traditional Credit • Not permitted Non-Traditional Credit • Not permitted • Refer to Investor Guidelines with the exception of the below. USDA Derogatory Credit • For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 Bankruptcies, The applicant must obtain written permission from the credit agency or bankruptcy court/trustee
Credit • Not permitted • Refer to Investor Guidelines with the exception of the below. USDA • For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 Bankruptcies, The applicant must obtain written permission from the credit agency or bankruptcy court/trustee
Significant USDA Derogatory Credit • For borrowers in Consumer Credit Counseling, Chapter 12 or Chapter 13 Bankruptcies, The applicant must obtain written permission from the credit agency or bankruptcy court/trustee
ineligible for purchase.
DTI $ \frac{FHA, VA, USDA:}{FICO \ge 700: 50\%} \\ \cdot FICO < 700: 45\% $ $ \frac{HUD 184:}{FICO \ge 700: Lesser of 50\% or HUD approved DTI} \\ \cdot FICO < 700: Lesser of 45\% or HUD approved DTI $
Employment/Income
 Follow AUS requirements and guidelines, including all additional investor diligence requirements for income and employment verification. All sources of qualifying income must be legal in accordance with all applicable federal, stat and local laws, rules and regulation, without conflict. A 4506-C form is required to be signed at closing for all transactions <u>MCC income not permitted</u> <u>Transcript Requirements:</u> W-2/1099 transcripts will not be required for a borrower when all income for that borrow is derived from W-2 wage earner and/or 1099 fixed income sources. <u>Tax transcripts are required in the following circumstances:</u> <u>When tax returns are used to qualify a borrower. The number of years provided must be based on the AUS findings. Income verified via tax returns includes but is not limited to the examples listed below:</u> <u>Self-employment income</u> <u>Rental income</u> <u>Other income sources (i.e. Dividend Interest, Capital Gains, Alimony, etc.)</u>



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	 <u>When a written VOE form 1005 is used as standalone income verification.</u> <u>Employment by family members</u> <u>When amended tax returns have been filed, transcripts are required and must support the amended income</u> <u>USDA</u> A signed 4506-C is required for all borrowers and adult household members that will reside in the home (with the exception of full time students if they are not the applicant, the spouse of 		
	 the applicant or the head of household) The previous two years of IRS 1040 transcripts are required for each borrower and all adult household members (with the exception of full time students if they are not the applicant, the spouse of the applicant or the head of household) 		
	Note: Typically, tax transcripts are not available from the IRS until two to three weeks after a consumer e-files their tax returns and six to eight weeks after filing by mail. If the current tax year return has been filed but the corresponding tax transcript is not yet available due to IRS lag times, the prior year's transcripts are required (either one or two years depending upon the AUS requirement) in addition to the current tax return and current year transcript request returned as a "No Record Found". The current year tax returns must be reviewed to validate the stability of income/business and determine the reasonableness of any positive trends for the purpose of considering as qualifying income. Additional documents, i.e. copies of cancelled checks for IRS payment or IRS refund, or electronic receipt from the IRS indicating the SID and AGI that matches the return, may be required on a case-by-case basis.		
	In FEMA declared disaster areas, the IRS may grant tax filing extensions to citizens of specific Counties and Parishes. If a tax payer takes advantage of these extensions, a copy of the extension, the "No Record" result and the prior year's transcripts are required (based on AUS finding).		
	Assets/Reserves		
Asset Documentation	• Asset documentation must comply with the requirements of AUS findings and the FHA , USDA and VA Handbooks as applicable		
Financing Concessions	 Permitted in accordance with FHA, USDA or VA guidelines except for the following: <u>Payment of condominium fees</u> <u>Personal Property</u> <u>Down Payment Assistance</u> 		
Borrower Contribution	Per Investor guidelines		
	Subordinate Financing		
Subordinate Financing/Down Payment Assistance	 Refer to http://www.calhfa.ca.gov/ for subordinate financing requirements 		



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	Property Appraisal		
Eligible Property Types	 I - unit primary residence Townhomes PUDs in accordance with FHA//VA guidelines Condominiums in accordance with investor guidelines Leaseholds (FHA only) Accessory units are eligible with certain restrictions. Refer to www.calhfa.gov/ for additional requirements Manufactured homes FHA: AUS: Approve/Eligible – manual underwrite not permitted Single wide manufactured homes not eligible Leaseholds not eligible Leaseholds not eligible G60 minimum FICO USDA: New Manufactured home units only: Doublewide or greater manufactured homes only G60 minimum FICO Leaseholds and Community Land Trusts not eligible Unit must not have had ANY alterations or additions since construction in the factory Follow USDA 7 CFR 3550.73 for full program guidelines GUS approve/eligible VA: Manufactured homes not permitted 		
Ineligible Property Types	 Manufactured nomes not permitted <u>Cooperatives</u> <u>Group Homes</u> <u>Community Land Trusts</u> Mobile Homes 2-4 units Working Farms and Ranches Unimproved Land Timeshares Condotels Hotel Condominiums Unimproved land <u>Geodesic Domes</u> Properties encumbered by Property Assessed Clean Energy (PACE) liens at time of closing 		
Appraisal Requirements	 Appraisal Condition Rating of <u>C5</u>/C6 or a Quality Rating of Q6 is not permitted. • FHA - Refer to HUD <u>Handbook 4000.1</u> 		



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	o Appraisers must be on FHA Connection with State Certification designation of Certified		
	General or Certified Residential		
	 Appraiser must comply with the FHA Appraisal Independence Policy HUD 184- Refer to Section 184 Processing Guidelines VA - <u>Refer to the VA Lender's Handbook</u> 		
	 All appraisals must be ordered through VA's WebLGY (The Appraisal System), which will assign the order to a VA approved Appraiser -include an interior and exterior inspection of the subject property 		
	 A notice of value for property appraised as existing or new construction is valid for six months. Rapidly fluctuating real estate market conditions may temporarily dictate the use of a shorter validity period. 		
	 No new appraisal can be requested on a property which already has a valid VA value determination (No duplicate appraisals) 		
	 USDA- Refer to the <u>USDA SFH Guaranteed Loan Program Handbook</u> The appraisal must have been completed within six months of the date of the request for a conditional commitment Appraisal transfers must be executed in accordance with USDA SFH Guaranteed Loan Program Handbook (3555) 		
	 Reuse of an appraisal from a prior transaction is not permitted 		
	 FHA Appraisal transfers must be executed in accordance with HUD Handbook 4000.1 VA 		
Appraisal Transfers	 VA Appraisal transfers must be executed in accordance with the VA Lender's Handbook 		
	 USDA Appraisal transfers must be executed in accordance with USDA SFH Guaranteed Loan Program Handbook (3555) 		
	• FHA		
Appraisal Re-Use	 The re-use of an appraisal under another case number is not permitted VA 		
	 The re-use of an appraisal under another loan identification number is not permitted 		
	 USDA The re-use of an appraisal from a prior transaction is not permitted 		



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	Not permitted on manufactured housing			
Limited 203(k)	 May only be used for minor remodeling and non-structural repairs. 			
	• Does not require the use of a 203(k) Consultant, but a Consultant may be used.			
	 The total rehabilitation cost must not exceed \$35,000. There is no minimum rehabilitation cost. 			
	 All improvements to existing Structures must comply with HUD's Minimum Property Requirements and meet or exceed local building codes. 			
	 Time frame for completion of repairs not to exceed six months. 			
	Work completed must be on the 203K Limited Eligible Improvement/Repairs list			
	 Follow FHA Handbook 4000.1 203k Limited guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation 			
	 Lenders must handle all disbursements and are responsible for release of escrow and closing out the loans in FHA Connection 			
	 Refer to the Disaster Guidelines in the <u>Lakeview Loan Servicing Seller Guide</u> for requirements pertaining to properties impacted by a disaster in: 			
Disaster Area Requirements	 FEMA Major Disaster Declarations with designated counties eligible for individual assistance (IA); Areas where FEMA has not made a disaster declaration, but Lakeview Loan Servicing or an Investor (Fannie Mae, Freddie Mac, FHA, USDA or the Veterans Administration) has determined that there may be an increased risk of loss due to a disaster; Areas where the Seller has reason to believe that a property might have been damaged in a disaster Correspondent lenders are responsible for monitoring the <u>Disaster Declaration File</u> and the <u>FEMA Website</u> including the FEMA Declarations Summary on an ongoing basis to ensure that the property is not located in an area impacted by a disaster. 			
	203(h) program permitted subject to the following restrictions:			
	• Victims within the last year of California Presidentially declared disasters only			
	 <u>Must include any workout payments into DTI if past insurance does not pay full</u> replacement 			
203(h) Requirements	Cannot be paired with limited 203(k)			
	Manufactured homes are not permitted			
	Manual downgrades and/or downgrades are not permitted			
	Pre-existing, undamaged homes only, no reconstruction permitted			
	 <u>Must document mortgage or rental history 0x30 in the most recent 12 months prior to</u> <u>disaster.</u> 			
Escrow Holdbacks	 Escrow holdbacks in accordance with all CalHFA guidelines are permitted for outstanding minor repairs for incomplete construction or for alterations and repairs that cannot be completed prior to loan closing provided the subject property is habitable and safe for occupancy at the time of closing 			



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	• VA Loans: Escrow holdbacks are not permitted for Minimum Property Requirements		
	(MPR) and/or any repair that delays the guarantee of the loan file		
	• Follow investor guidelines regarding reason, type of improvements, time to complete, quality, disbursements, and post-closing documentation		
	 It is the Seller's responsibility to forward final completion documents to Lakeview Loan Servicing per investor guidelines 		
	Loans with outstanding escrow repairs must not impact Lakeview Loan Servicing's ability to deliver/sell the loan to Ginnie Mae		
	 The correspondent lender or designated escrow company will be responsible for managing and disbursing the escrows 		
	• The correspondent lender shall deliver loans that were originated in accordance with the first mortgage investor guidelines.		
	 Correspondent lender or designated escrow company is to retain the escrow funds until all improvements have been completed. Lender to provide Lakeview Loan Servicing confirmation of all work completed and that escrow funds have been released. 		
Geographic Restrictions	State of California		
	Special Requirements		
High Cost Loans	• Lakeview will not purchase High Cost Loans.		
Higher Priced Mortgage Loans (HPML)	Lakeview will purchase HPML in accordance with FHA, VA, or USDA guidelines		
Assumptions	Permitted in accordance with CalHFA guidelines		
Multiple Financed Properties	Not Permitted		
Insurance			
Mortgage Insurance	Per Investor guidelines		
	Other Considerations		
Age of Documents	 All credit documents must be dated within 120 days of the note date Preliminary title policies must be no more than 180 days old on the date the note is signed 		
Assignment of Mortgage	• All loans must be registered with MERS at the time of delivery to Lakeview. The MERS transfer of beneficial rights and transfer of servicing rights must be initialed by the Seller within 7 calendar days of purchase date. Refer to selling guide for transfer requirements.		
Seasoning	See <u>Lakeview Loan Servicing Seller Guide</u>		



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Escrow Waivers	• Escrow accounts for property taxes, homeowner's insurance and flood insurance (if applicable) are required on all loans.		
Forbearance	 Lakeview Loan Servicing will not purchase any loan where the borrower is actively seeking a forbearance or any loan that is in an "active" forbearance status prior to purchase by Lakeview Loan Servicing. 		
unless otherwise stat	ans that were originated in accordance with FHA, USDA, or VA guidelines as applicable, ed with this product matrix. **In the case of conflicting guidelines, lender must follow the et the credit, income limits, total debt-to-income ratio and loan and property requirements		

of CalHFA, FHA, USDA, or VA, (as applicable), Lender or Lakeview Loan Servicing.



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Version Control			
Author	Section	Date	Update
DM	Eligibility grid	2.1.22	Changed minimum FICO back to 640
DM	Eligibility grid	6.15.22	Added: FICO ≥ 700: 50%
SG	Property Eligibility	3.8.23	Removed FHA SUA overlay
SG	Employment/ Income Verification	4.19.23	Added clarifying language: regarding transcripts • Additional documents, (i.e. copies of cancelled checks for IRS Payment/IRS refund, or electronic filing receipt from the IRS indicating the Submission Identification Number (SID) and AGI that matches the return) may be required on a case-by-case basis.
SG	Income/Employment Verification	5.10.23	 Added: Note: Typically, tax returns are not available from the IRS until two to three weeks after a Consumer e-files their tax returns and six to eight weeks after filing by mail. If the current tax return has been filed but the corresponding tax transcript is not yet available due to IRS lag times, the prior year's transcripts are required (depending on AUS requirement), in addition to the current tax return and current year transcript request returned as a "No Record Found". The current year tax returns must be reviewed to validate the stability of income/business and determine the reasonableness of any positive trends for the purpose of considering as qualifying income. Additional documents, (i.e. copies of cancelled checks for IRS Payment or IRS refund, or electronic filing receipt from the IRS indicating the SID and AGI that matches the return) may be required on a case-by-case basis. In FEMA declared disaster areas, the IRS may grant tax filing extensions to citizens of specific Counties and Parishes. If a tax payer takes advantage of these extensions, a copy of the extension, the "No Record" result and the prior year's transcripts are required (based on AUS finding).
DM	Temporary Buydowns	7.31.23	Added: 2/1, 1/1 and 1/0 Permitted Allowable Buydown Contributors: Builder/ Seller; Lender; or Other Interested 3rd Party (as permitted per FHA, USDA or VA, as applicable) Borrower Funded Buydowns are not permitted Purchase Transaction Only Owner Occupied Buydown Agreement required to be in the file Refer to HUD Handbook 4000.1, USDA SFH Guaranteed Loan Program Handbook (HB-1-3555) or the VA Lenders Handbook as applicable, for all other eligibility requirements Not permitted on Dream for All
SG	Version Control	8.16.23	Removed version control prior to 2022
SG	Loan Product	8.16.23	Removed temp buydown product codes (FCA 301, VCA 301 & UCA 301) as they are no longer needed



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