Bayview Bank Statement





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Agenda

- Define the Bank Statement Product
- Program Highlights
- Eligibility and Documentation
- Review available resources
- Q&A







Define the Bank Statement Product







Bank Statement Loan Product

The Bank Statement product is designed to meet the needs of Strong Credit qualifying self-employed borrowers.

- Borrowers can use 12- or 24-months worth of bank statements or
- Borrowers can submit 2 years worth of 1099s as their qualifying income





Product Support

- We make subject matter experts available from beginning to end to support a flawless execution.
 - Your credit teams will have access to a dedicated group to assist your credit teams with scenarios, single loan variances, and guideline expertise.
 - <u>Nonagency@Bayview.com</u> can be utilized for all **pre-close questions**, scenarios and Single Loan Variance (SLV) requests.
 - <u>NonAgencyClientMGT@bayview.com</u> or <u>NonDelClientManagerSupport@bayview.com</u>. can be utilized to answer your **post-closing, pre-purchase questions** regarding loan status, suspense conditions, escalations and rebuttals.





Program Highlights







Program Highlights

- Primary residence (1-4 units), Second home (1 unit), and Investment properties (1-4 unit)
- Purchase, Rate and Term, and Cash-out options
- Maximum loan amount \$3 million on a primary residence, and \$2 million on a second home or investment property
- Fixed rate and Interest Only options available
- Minimum Fico 660
- Minimum loan amount \$100,000
- Non-warrantable condos are permitted
- Manual Underwrite





Product Codes and Terms

30 Year Terms

- **PBF330** 30-year Fixed
- **PBF305** 5-year I/O option
- **PBF310** 10-year I/O option

40 Year Terms

- **PBF400** 40-year Fixed
- **PBF410** 10-year I/O option





Eligibility and Documentation







Employment Type

Self-Employed

- Any borrower who has 25% or greater ownership in a business
- Must be self-employed with the same business for at least 2 consecutive years
- A CPA/Accountant/Tax Preparer letter required verifying self-employment
- At least one borrower must have 51% or more of their qualifying income from self-employment
- Confirmation that the business is currently operating must be provided

Non Self-Employed

- Stable monthly income 2 continues years
 - If less than 2 years, a written analysis to justify stable income is required
- High probability of continuing for at least 3 years
- Most recent 2 years worth of W-2 transcripts
- 4506-C for non self-employment must be signed at closing
- Gaps in employment greater than 30 days must be explained





Bank Statement Documentation

- Business or Personal Bank Statements
 - Combination of personal and business bank statements is NOT permitted
 - 12 or 24 consecutive months within 90 days of the note date
 - Loan amounts greater than **\$2.5 million** require 24 months of bank statements
 - Percentage of self-employment
 - Personal Bank Statements minimum 25%
 - Business Bank Statements minimum 50%
- Business Narrative Form required when using business bank statements
- CPA letter confirming percentage of ownership required
- Tax returns/tax transcripts must not be included





Personal Bank Statement Income Calculation

Personal Bank Statements

- Qualifying income is determined by the lower of the monthly net income stated on the initial Uniform Residential Loan Application (**URLA**) or:
- Total eligible deposits from the 12 or 24 months of personal statements divided by 12 or 24 months

• Note:

- If the personal account is jointly owned, and the joint owner is not an owner of the business, additional care must be taken to ensure that only eligible transfers from the business accounts or business deposits are utilized for qualifying purposes
- Borrower must provide 2-months business bank statements Business bank statement requirements must be followed for income calculation if 2-months business statements are not provided





Business Bank Statement Income Calculation

- Business Bank Statements
 - Qualifying income is determined by the lower of the monthly net income stated on the initial Uniform Residential Loan Application (URLA) or one of the following methods:
 - 1. Fixed Expense
 - Gross eligible deposits will be multiplied by a fixed 50% expense factor to determine a net deposit number and divide by 12 or 24 months
 - 2. CPA/Accountant Preparer Statement
 - 3. Profit and Loss Statement covering the same period as bank statements

An underwriting bank statement calculation form must be utilized and made part of the loan file.





Ineligible Deposits

Unacceptable Deposits include, but are not limited to the following:

- Cash advances from credit cards
- Income sources already taken into account
- Non business related account transfers
- Tax refunds
- Product returns/credits
- Gift funds
- Credit line deposits/business financing
- Paycheck Protection Program (PPP) Loans





1099 Income Option

- 1099 Income is permitted for individual(s) earning 100% commission or for independent contractors
 - 1 or 2 years of 1099s or 1099 transcripts permitted using **10%** expense factor
- Qualifying income is the 12 or 24 monthly average from the total number of 1099s minus the 10% expense factor
- YTD documentation required to support the continued receipt of income from the same source





Non-Sufficient Funds (NSFs)

- No more than 3 NSFs are permitted within the last 12 months
- Overdraft Protection is permitted:
 - An overdraft is any occurrence whereby the account balance is overdrawn but is linked to another depository account or line of credit with the same financial institution
 - Such occurrences are not considered in the 3 occurrence limit, as long as the account does not reflect a negative balance
- A satisfactory LOE is also required for NSFs and Overdrafts





Credit Requirements

Attril	bute	Requirement
Housing History		 1X30X12 - mortgage rating can be obtained from a credit report or VOM 0X30X12 - VOR or 12-month rental history required for FTHB
Credit Events		 4 years Waiting periods down to 36 months permitted with 5% reduction to the LTV/CLTV and additional 6 months of reserves
Multiple Credit E	events	Not Allowed
Required # of Credit Scores		All borrowers must have a minimum of two credits scores
Tradelines Requi	irements	 2 tradelines open for 24 months and active within the most recent 12 months or 3 tradelines must be rated for 12 months





Asset Requirements

- Large deposits inconsistent or atypical with the demonstrated bank statement activity must be verified
- Asset verification by a Fannie Mae approved asset validation provider is allowed in lieu of 2 months statements provided by the borrower
- Asset verification must provide 60 days of account activity and include all items normally indicated on bank statements
- Eligible assets must be held in a U.S. account
- Gift funds
 - May be used once the borrower has contributed **5%** of their own funds
 - May not be used to meet reserve requirements





Reserve Requirements

Loan Amount	# of months
<u><</u> \$1,000,000	6
\$1,000,000 - \$2,000,000	9
> \$2,000,000	12

- Additional 1-4 unit financed REO follow Fannie Mae selling guide for additional reserve requirements
- Borrowed funds, gift funds, and cash-out funds are not permitted to meet reserve requirements





Property Eligibility

- Primary residence and investment properties 1-4 units
- Second homes 1 unit
- Maximum 20 acres
 - Properties between 10 and 20 acres
 - Max land value of 35%
 - Must be residential in nature no income producing attributes
- Warrantable and Non-Warrantable Condos review the guidelines for more details
- Cooperatives (Co-Ops)
 - Follow Fannie Mae requirements
 - No geographic restrictions
 - Not allowed for investment properties





Appraisal Requirements

- Appraisal Review
 - A Collateral Underwriter (CU) score of 2.5 or less or if not available:
 - A Collateral Desktop Analysis (CDA) from Clear Capital or
 - A Consolidated Collateral Analysis (CCA XP) from Consolidated Analytics
- Two appraisals required for the following transactions:
 - Purchase transaction with a loan amount > \$2,000,000
 - Refinance transaction with a loan amount > \$1,500,000
 - Property Flip
- Appraisals must be completed by two independent companies





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Questions?

- Define the Bank Statement Product
- Program Highlights
- Eligibility Features
- Income/Asset/Collateral Features
- Review available resources
- Q&A





