# Georgia Dream Peach Advantage Program





Lakeview /

# The Dream of Homeownership

A collaboration between Lakeview and the Georgia Department of Community Affairs (DCA) that uses the **Georgia Dream Peach Advantage Program** to help Georgians turn their homeownership dream into reality.





## **GA Dream Peach Advantage Program**

- The Georgia Dream Peach Advantage Program is a program between Lakeview and Georgia DCA designed to assist both firsttime and "move-up" borrowers with the goal of making owning a home affordable in Georgia.
- Qualifies as a provider of down payment assistance under Fannie Mae and Freddie Mac guidelines.



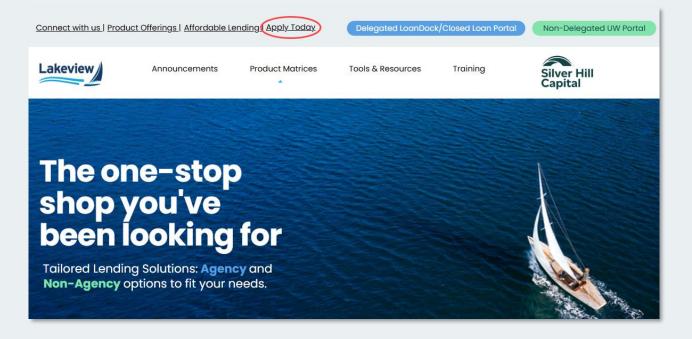


## **Lender Approval**

# Lenders must be approved by both GA DCA and Lakeview to originate GA Dream Peach Advantage loans.

- To start the approval process at GA DCA, send an email to: housing@dca.ga.gov.
- Lenders must also:
  - Sign the Peach Advantage Seller Agreement
  - Attend Peach
     Advantage training

 To start the approval process at Lakeview, click the Apply Today link at <u>lakeviewcorrespondent.com</u>





# Georgia Dream New Lender Onboarding

The lender receives an email with the Georgia Dream Approval letter, confirming eligibility and next steps.

A welcome letter is sent to the lender's contact, outlining training dates and details. The lender gets a confirmation email with the training schedule and preparations.

After training, the DCA lender's portal administrator receives instructions to set up passwords for GA DCA portal access.

Once onboarding is complete, the lender can start originating Georgia Dream Loans.





# **Program Highlights**

- Purchase transactions only
- Owner-occupied properties, including:
  - 1 Unit Primary Residences
  - Townhomes, PUDs, Condominiums
  - Manufactured Homes
- Available with and without Down Payment Assistance (DPA).
- Homebuyer Education is required for at least one borrower, regardless of firsttime homebuyer status and must be completed prior to closing
  - eHomeAmerica is acceptable per GA guidelines.

Please refer to the product matrix for complete program guidelines.

(www.LakeviewCorrespondent.com | Product Matrices)





# First Mortgage Loans

- Fannie Mae's HFA Preferred and Freddie Mac HFA Advantage loans only.
  - 30-year fixed Conventional
- **LTV/CLTV:** Up to a maximum **97%/105%** 
  - LTV/CLTV per the Fannie Mae Selling Guide or Freddie Mac Seller Guide for manufactured homes.
- All Borrowers must have a **FICO score** of no less than **640**.
  - 660 required for manufactured homes.
- Maximum DTI is 45% for all property types.
  - For Borrowers with a **FICO score** of **700 or greater**, **DTI** is per DU/LPA Approve/Eligible findings, even when above 45%.
- **Delegated Underwriting:** Approve/Eligible from DU or Accept/Eligible from LPA
  - Manual underwriting and/or non-traditional credit are not permitted.
- Employment and Income documentation always follow DU/LPA findings, with one exception:
  - **Tax transcripts** are required when utilizing 1040 income, working for family, or using WVOE as a standalone income verification.

Please refer to the product matrix for complete program guidelines.

(www.LakeviewCorrespondent.com | Product Matrices)





## **Income Limits**

- The Georgia Dream Peach Advantage Program offers income limits up to 150% Area Median Income (AMI).
- To find AMI information, use <u>Fannie Mae's income lookup tool</u> or <u>Freddie</u> <u>Mac's income lookup tool</u> as applicable.
  - For full details on maximum income limits, please visit <u>Georgia Dream</u> Lenders: <u>Documents and Downloads</u>.
- All verified qualifying income must be applied against the applicable program income limit.
  - Limits are applied to the borrower's income only.
  - Household income does not apply.





# First Mortgage Loans

 Lower Charter or Custom Mortgage Insurance coverage is available for loans with AMI ≤ 80%.

LTV	Coverage
95.01%-97%	18%
90.01-95%	16%
85.01-90%	12%
80.01-85%	6%

See the product matrix for more information.

In case of conflicting guidelines, lenders must follow the more restrictive guidelines of the GA Dream Peach Advantage Program, Fannie Mae or Freddie Mac, the Mortgage Insurer, Lender, or Lakeview.





# Second Mortgage Program

- Open to first-time and repeat homebuyers.
- DPA loan amount is available at 2%, 3%, 4%, or 5% of the first mortgage base loan amount (not the purchase price).
  - Do not include any financed MI in the loan amount when calculating the DPA loan amount.
  - For borrowers who do not need down payment assistance, the program also offers a NO DPA (0%) option.
- The second lien is **non-forgivable**, carries a **0% interest rate**
- The DPA loan can only be used for **Down Payment** and **Closing** Costs.
- The DPA must be in the second lien position.





# **DPA Payment**

- There is no monthly DPA payment, but it requires **full repayment** upon:
  - Maturation
  - Early payoff of the first
  - Sale or transfer of the property
  - Refinance
  - Non-owner occupancy
- Borrowers may choose to make payments toward the DPA throughout the loan, but it is not required.

Refer to the **Georgia Dream Peach Advantage Program guidelines** for all second mortgage requirements.





## **Second Mortgage in DU and LPA**

## **Second Loan Representation in DU and LPA**

- Within DU, second loans are entered as a liability and in the Community Lending section.
  - Remember to fill out the correct repayment type for the Community Second as well.
- Within LPA, the second loan information is entered in **Other New Mortgage Loans on the Property You are Buying or Refinancing** section.
  - Answer Yes to the question: Is the Other New Mortgage an Affordable Second?
  - Answer Yes to the question: Is the Affordable Second Payment Deferred?





## **Additional Information**

- MERS
  - MERS the 1st lien to Lakeview.
  - No MERS is needed on the 2nd DPA since GHFA name is embedded in the 2<sup>nd</sup> Note and Security Deed.
- Max Origination Fee is 2%.
- Additional Lakeview Fees:
  - Funding Fee: \$400
  - Tax Service Fee: \$85
- Second mortgage documents can be found on the GA DCA website at <u>Georgia</u>
   <u>Dream Lenders: Documents and Downloads</u>.





## **The Process**

Lender takes the loan application

> Lender reserves the loan with GA DCA

Use GA DCA's Lender Online portal.

Lender underwrites the loan

Lender is 100% delegated to underwrite, close, and fund the 1<sup>st</sup> and 2<sup>nd</sup> loans.

Lender closes and funds the loan

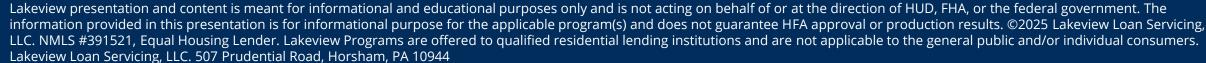
In accordance with all Agency, Investor, Lakeview, and GA DCA guidelines.

Lender delivers the loan to Lakeview for purchase

For more information refer to the Training section on the <u>Lakeview Correspondent</u> website.

Lenders must close, fund, and deliver loans to Lakeview before the lock expiration date (60 days).





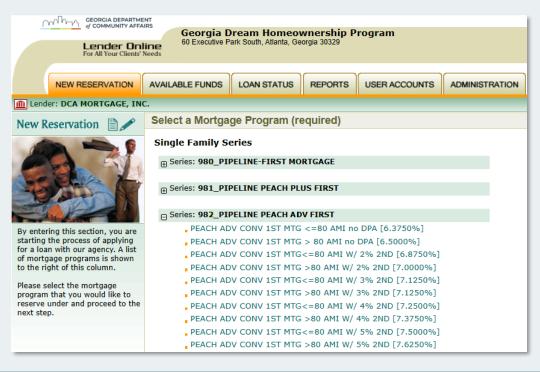


## The Portals

#### **GA DCA Lender Portal**

### Use this portal to:

- Reserve/Register loans
- Lock loans



### **Lakeview Loan Dock Portal**

### Use this portal to:

- Deliver closed loans
- Upload the Credit Package
- Upload the Closing Package





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## 2<sup>nd</sup> Mortgage Closing and Security Instruments

**Loan Closing Requirements** – Loans must close in the name of the **Georgia Housing and Finance Agency**.

#### **Required Documents**

- Georgia Dream Peach Advantage Second Mortgage Loan Promissory Note (SF-83)
- Georgia Dream Peach Advantage Second Mortgage Loan Security Deed (SF-85)

**Loan Amount Adjustments** – Lender must reduce the 1st mortgage loan amount by any amount exceeding credit for POC items and principal reduction before closing.

#### **Closing Costs**

- Lenders are responsible for providing the Loan Estimate and Closing Disclosure.
- The only allowable closing costs for the DPA second mortgage are those required for recording the mortgage.

#### **Regulatory Compliance**

- 1st and 2nd DPA loans must comply with RESPA (Real Estate Settlement Procedures Act).
- Interest Credit: Short payments are allowed through the 10th calendar day of the month.
- Loans must close in accordance with the TILA-RESPA Integrated Disclosure rule, adhering to the requirements of Regulation Z and Regulation X.

For more information, please refer to the <u>Lakeview Quick Reference Guide</u>.

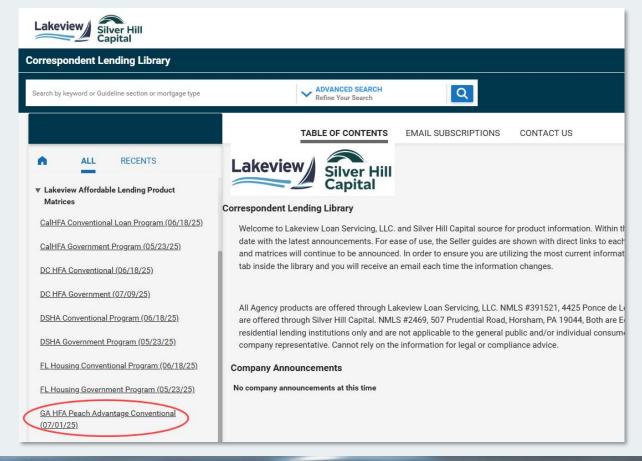




## **On-Line Resources**

- For more information about the First Mortgage or the delivery process refer to the <u>Lakeview</u> <u>Correspondent</u> website.
- For more information about the Georgia Dream Peach Advantage
   Second Mortgage options, refer to the Georgia Dream: Lenders webpage.

 The product matrix is available in AllRegs under Lakeview Affordable Lending Product Matrices.



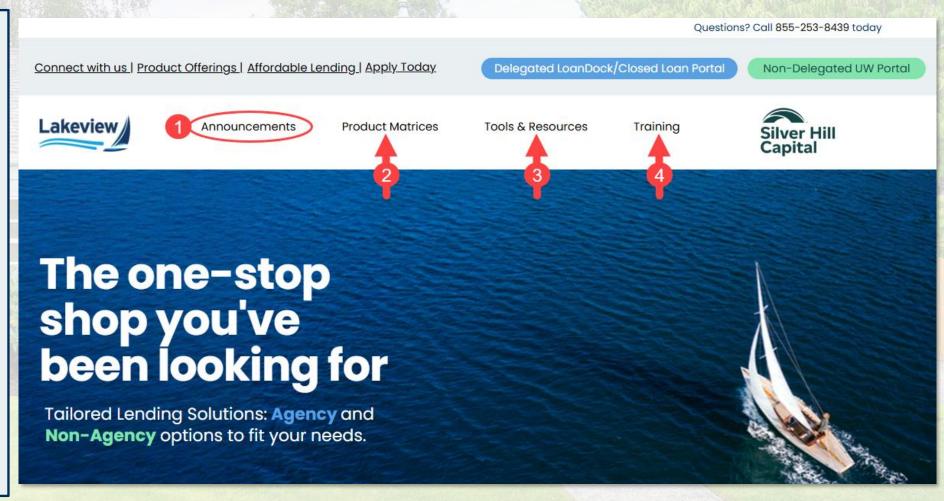




## **Lakeview Correspondent Website**

#### Here you will find:

- 1. Announcements
- 2. Product Matrices
- 3. Tools & Resources: Reference Guides, Forms, Calculators, Delivery Checklists, and Turn Times.
- 4. Training: a live
  Training Calendar,
  Product training,
  and Portal/System
  training.







## **Locate Pricing**

 GA Lender Portal (left navigation pane)

Rate effective 7/10/25 @ 5:00 PM until Further Notice

Georgia Dream First Mortgage with or without Down Payment Assistance Rate: 6.00 % at par

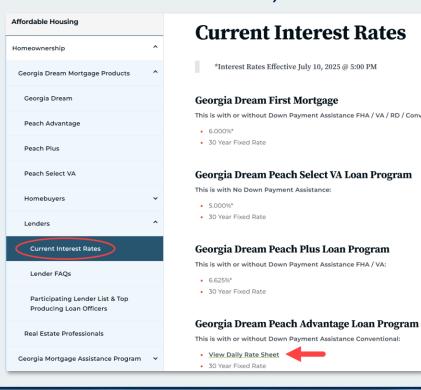
Georgia Dream Peach Select Veterans Assistance Loan Program

Rate: 5.00 % at par

Georgia Dream Peach Plus With Or Without Down Payment Assistance Rate: 6.625 % at par

Georgia Dream Peach Advantage Click here for current pricing

GA DCA Website
 (Affordable Housing |
 Homeownership | Georgia Dream
 Mortgage Products | Lenders |
 Current Interest Rates)



Example Pricing Sheet

**Effective Date:** 



7/11/2025

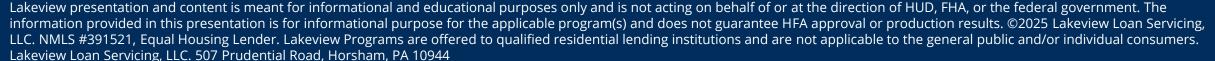
Peach Advantage - No DPA		Minimum FICO	Interest Rate	
Conventional (Non-Bond)HFA Advantage & HFA Preferred Above 80% AMI		640+	6.625%	
Conventional (Non-Bond)HFA Advantage & HFA Preferred Below 80% AMI*			640+	6.500%
Peach Advantage 30-Year Deferred 2nd Lien				
Assistance Type	2% DPA	3% DPA	4% DPA	5% DPA
Conventional (Non-Bond) HFA Advantage & HFA Preferred Above 80% AMI	7.000%	7.125%	7.375%	7.625%
Conventional (Non-Bond) HFA Advantage & HFA Preferred	6.875%	7.000%	7.250%	7.500%

<sup>\*</sup>Service Release Premiums for all first liens is 101.125%

Below 80% AMI

<sup>\*</sup>To be eligible for the Below 80% AMI conventional loan, borrower must be at or below 80% of the Area Median Income (AMI) for the applicable GA county







# Questions?

Topic	Who to contact
General Product or Process	Contact your internal product development/implementation or training team.
Disclosures, Forms, or Conditions on Closed Loans	Contact your Lakeview Client Manager
Pricing	Pricing and guidelines are available in most product and pricing engines. Contact your internal lock desk on how to access pricing. For all lock changes, extensions, or cancellations, follow the GA DCA procedure.
Loan-level Issues	Consult your Lakeview Business Development Director, Client Manager, or the Lakeview Underwriting Scenario Desk at 855-253-8439, Option 2 or <a href="mailto:underwritingquestions@lakeview.com">underwritingquestions@lakeview.com</a>
Delivering Closed Loans	Contact Lakeview Client Services at 1-855-253-8439, option 3 or at <a href="mailto:clientservices@lakeview.com">clientservices@lakeview.com</a> <a href="mailto:Lakeview.com">Lakeview.com</a>



